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### Comfort, Complexities, and Confrontation: Health Care Provider Communication and Prescription Drug Abuse and Misuse

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## Comfort, Complexities, and Confrontation: Health Care Provider Communication and Prescription Drug Abuse and Misuse

### Copyright Statement

This document was originally published by the *19th Annual Louis A Cancellaro Primary Care Conference*.

ETSU DIDARP Project 1:  
Health Care Provider  
Communication and  
Prescription Drug Abuse  
and Misuse

Nicholas E Hagemeyer, PharmD, PhD & Fred Tudiver, MD  
- Cancellaro Primary Care Conference  
March 25, 2015

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Disclosures

- Drs. Hagemeyer and Tudiver **DO NOT** have a financial interest/arrangement or affiliation with one or more organizations that could be perceived as a real or apparent conflict of interest in the context of the subject of this presentation.

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Objectives

- Describe the role of communication in prescription drug abuse prevention and treatment
- Describe outcomes of 5 focus groups conducted in the Appalachian Research Network (AppNET) region

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One person dies every 19 MINUTES from drug overdose in the United States and this increasing trend is driven by Rx painkillers.

Share this to help #End Heroin. #OverdosePrevention. #RxPainkillers

Deaths and substance abuse treatment:

- Sales per 100,000 people
- Deaths per 100,000 people
- Treatment admissions per 100,000 people

Drug Overdose Deaths per United States, 2012

© 2014, Adaptation of Reports and Consolidated Orders Identification (RCOI), 1999-2010; Treatment Episode Data

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Health care providers in different states prescribe at different levels.

Number of painkiller prescriptions per 100 people

Lowest Average Highest

NI 10.3	AZ 99	SC 110	MS 129	AL 133
NY 10.6	NE 19	NC 139	AR 110	WV 139
MN 10.7	MT 20	OH 139	LA 111	TN 139
HI 12.0	WA 77	IN 139	MI 110	OK 139
CA 57	ND 75	GA 139	MD 155	KY 139
	WI 76	TX 74	DE 141	
	IA 73	IL 73	RI 149	
	VT 71	UT 149	OR 149	
	MA 71	PA 149	CO 149	
	VT 67	DC 149	ME 149	
	IL 68			
	AK 55			
	SD 66			

State Abbreviation — GA 91 — Number of painkiller prescriptions per 100 people

SOURCE: IMS, National Prescription Audit (NPA™), 2012.

Previous and current slides [www.cdc.gov/vitalsigns/opioid-prescribing](http://www.cdc.gov/vitalsigns/opioid-prescribing) [www.census.gov/hhes/www/www.berkman.com](http://www.census.gov/hhes/www/www.berkman.com)

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### Painkillers And The Heroin Market

A growing number of people are using heroin in recent years, in part because it can be cheaper and easier to find than opioid painkillers purchased on the black market. Most heroin users were first hooked on prescription opioids, which generated \$11 billion in 2010 for the pharmaceutical industry.

Year	Heroin	Other Opioids and Synthetics
1997	10,000	100,000
1998	15,000	120,000
1999	20,000	140,000
2000	25,000	160,000
2001	30,000	180,000
2002	35,000	200,000
2003	40,000	220,000
2004	45,000	240,000
2005	50,000	250,000
2006	60,000	260,000
2007	70,000	270,000
2008	80,000	280,000
2009	90,000	290,000
2010	100,000	300,000
2011	150,000	310,000
2012*	200,000	320,000

\*2012 data for Mississippi, Pennsylvania, and West Virginia are not available.

4 out of 5 new heroin users have abused painkillers.

A Cheaper High  
\$30 can buy one oxycodone pill on the street in New York... or six hits of heroin.

Emergency Room Visits Are Increasing!

© 2008 - 2014 THE HUFFINGTON POST

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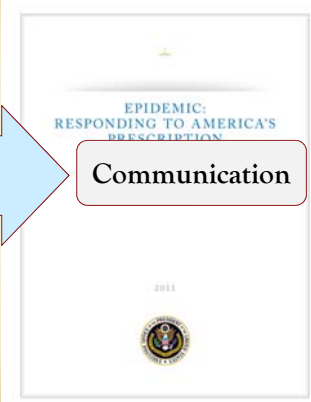
1. Education  
✓ Parents  
✓ Youth  
✓ Patients  
✓ HCPs

2. Monitoring

3. Disposal

4. Enforcement

Communication



The image shows the cover of a report titled "EPIDEMIC: RESPONDING TO AMERICA'S PRESCRIPTION" published in 2011. A blue callout box on the left lists four categories: 1. Education (with checkmarks for Parents, Youth, Patients, and HCPs), 2. Monitoring, 3. Disposal, and 4. Enforcement. A red-bordered box labeled "Communication" is positioned over the report cover, with a blue arrow pointing from the "Education" list towards it.

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"Many doctors aren't properly trained on screening for substance abuse and how to intervene, so they feel very uncomfortable asking patients about drug and alcohol use"

<http://www.theclevelandpress.com/news/entertainment/2011/12/12/Norm-Yellow.aspx> <http://www.ck12.org/resources/detail/indiswell-eme>

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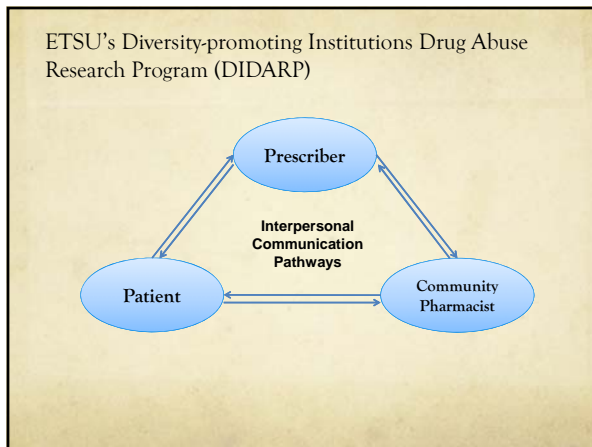
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### Communication Constructs

- Communication Apprehension
- Self-Perceived Communication Competence
- Willingness to Communicate
- Communicative Behaviors

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### Aims of DIDARP Project 1

- Develop provider situational prescription drug abuse/misuse communication apprehension, self-perceived communication competence, willingness to communicate, and TpB instruments (Years 1 & 2)
- Evaluate the psychometric properties of instruments (Year 3)
- Determine the extent to which PDA-related (CA, SPCC, WTC, and TpB) constructs explain health care provider communicative behaviors (Year 4)
- Pilot test a communication intervention within the AppNET PBRN (Year 5)

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### Qualitative Methods (at first)

- WHY?
  - ✓ No existing validated measure
  - ✓ Needed to develop items
- HOW?
  - ✓ Qualitative method - focus groups

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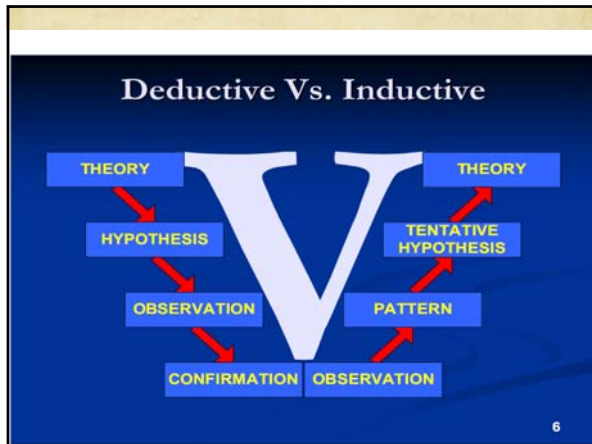
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- ### Quantitative vs Qualitative: Data Collection
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| <ul style="list-style-type: none"><li>○ <b>Quantitative data</b> (deductive)</li><li>✓ Instruments (validity)</li><li>✓ Checklists</li><li>✓ Records</li><li>✓ Clinical data</li></ul> | <ul style="list-style-type: none"><li>○ <b>Qualitative data</b> (inductive)</li><li>✓ Observations</li><li>✓ Audio-visual materials</li><li>✓ Interviews (member checking)</li><li>✓ Verbatim transcriptions</li></ul> |
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- ### Approach to Data Analysis
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|---|---|
| <ul style="list-style-type: none"><li>○ <b>Quantitative analysis</b></li><li>✓ Statistical analysis</li><li>✓ For description</li><li>✓ For comparing groups</li><li>✓ For relating variables</li></ul> | <ul style="list-style-type: none"><li>○ <b>Qualitative analysis</b></li><li>✓ Use text and images</li><li>✓ Coding</li><li>✓ 2+ data analyzers</li><li>✓ Emerging theme development</li><li>✓ Immersion</li><li>✓ Member checking</li></ul> |
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### Methods - Data Analysis

- Data collection often occur iteratively
- 1<sup>st</sup> step
  - Independent reviewers (2+) - emerging central issues
  - Compare/combine analyses
  - Explore/refine emerging themes

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### Methods - Data Analysis (2)

- 2<sup>nd</sup> step
  - Determine similarities/differences/potential connections among key words/phrases/concepts within & among each focus group transcript
- 3<sup>rd</sup> step
  - Themes/subcategories of all focus groups compared and contrasted
  - Quotes that most accurately illustrate the themes ("exemplar quotes") identified.

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### Progress To Date...

- Five focus groups conducted (N=35) within AppNET geographical region
  - 19 Prescribers & 16 Community Pharmacists
  - Verbatim transcripts
- Thematic Analysis (Hagemeier & Tudiver)

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# Healthcare Provider – Patient Communication

Emerging Themes

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➤ HCP1: Communicative Factors – Hard Evidence

- *“I think the first thing you do is a you pull the database and do a drug screen...I mean pull the drug screen, do a drug screen and see if they fall out because a lot of times they’ll fall out then that takes care of your problem”*

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➤ HCP2: Practice Barriers (lack of time; lack of resources)

- *“If you had time to do all of this, you’d be...you’d be broke is another way of saying it”*
- *“Ah, you’re given 15-20 minutes per patient so when you’re looking at controlled substance on top of hypertension and diabetes and this that and the other it becomes problematic in trying to address everything that you’re supposed to. Um sometimes I do well to go out of the room to go do the CSMD check”*

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➤ HCP3: Individual Policies and Procedures  
➤ *“As a drug seeker...my behavior is, I just tell them I don't have them.”*

➤ HCP4: Likeability and Pt Satisfaction  
➤ *“You want to please the patient”*  
➤ *“We do fear this [complaints] and I have heard conversations in the past providers fearing losing scores right, by not fulfilling the patient's desires...that's a ding against me.”*

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➤ HCP5: Pharmacists Lack Information and Trust  
➤ *“I don't like the people...I don't like the feeling I get from them”*

➤ HCP6: Difficult or Uncomfortable Conversations are Avoided  
➤ *“But some of them [patients] are scary that you know are abusing drugs and those I just sort of...ya know...I legitimately fill, you know. I don't do anything illegal.”*  
➤ *“I mean I won't be hateful. I'll be direct and I'll say well you know I don't know you and I don't prescribe these medications on the first visit. If I see you for a couple times and think you need em I might prescribe, but there's a good chance I might not”*

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**Interprofessional  
Communication**  
Emerging Themes

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➤ IP1: PCPs are hesitant to refer to pain management colleagues

- *"Sending them to a pain specialist is creating more, they're gonna prescribe a lot more than what I am"*

➤ IP2: Pharmacist-to-prescriber communication is lacking and desired

- *"You leave a message and you never hear back"*
- *"I think doctors need to have a pharmacy line"*

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➤ IP3: Prescriber-to-pharmacist communication is very rare, and even less so since the CSMD was implemented

- *"I don't rely on them as much but I do appreciate the fact that pharmacist calls"*

➤ IP4: Prescribing behavior is often questioned by dispensers, and vice versa

- *"It's hard from a pharmacist's perspective if you think a prescriber is overprescribing to talk to them about it. I know I've done that before and got nowhere"*
- *"The local pharmacy...oh they'd be handing it out the back door"*

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➤ IP5: Pharmacists blame prescribers for some of their circumstances and for placing them in dangerous situations. Mid-level prescribers are particularly blamed.

- *"I think it is the physicians, and the mid-levels. I think a lot of it is the physicians with their mid levels that's the trouble."*
- *"You now put me and my staff in danger. Thank you."*

➤ IP6: Interprofessional communication is situationally appreciated but is rare

- *"You know one person calls me on a pretty routine basis, Dr. X."*

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## What We've Learned...

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- Prescription drug abuse communicative behavior is extremely situational, as is...
  - Communication apprehension
  - Self-perceived communication competence
  - Willingness to communicate
- Subjectivity invites simplification
- Dissonance exists between the patient care model and some current business models
- Perceived non-confrontational communication is often confrontational

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## Where we're heading...

I see ... So, your medicine fell down the sink by accident. And it was just your pain pills, not your blood pressure tablets.



someecards  
user card

www.posterous.com

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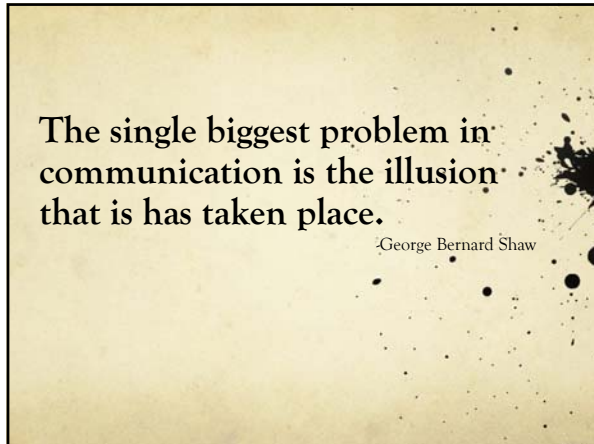
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