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2023

2023-2024 - ETSU General Academic Analysis Tables (July)

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EAST TENNESSEE STATE UNIVERSITY

ANALYSIS TABLES 2023-2024

THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS JULY PROPOSED BUDGET 2023-2024 BUDGET ANALYSIS FORMS

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EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS CONTRA-REVENUE ACCOUNTS FOR BAD DEBT PROPOSED BUDGET 2023-24

| ACCOUNT | ACCOUNT NAME | 2022-23 | 2023-24 |
|-------------|------------------------------------|------------------|-----------------|
| <u>CODE</u> | | ESTIMATED BUDGET | PROPOSED BUDGET |
| 51199 | Bad Debts Contra Mandatory Fees | (812,530.00) | (812,530.00) |
| | PSF Bad Debts-Contra-Required Fees | (93,130.00) | (93,130.00) |
| | Bad Debts Contra - Course Fees | (88,620.00) | (88,620.00) |

THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE

JULY BUDGET 2023-24

FINANCING OF INTERCOLLEGIATE ATHLETICS: REVENUE

| | | A | Actual 2021-22 | 2 | Est | imated 2022- | -23 | Pro | posed 2023-2 | 24 |
|----|--------------------------------|---------------------|-------------------|---------------|---------------|-------------------|---------------|---------------|--------------|--------------------|
| | | Unrestricted | Restricted | <u>Total</u> | Unrestricted | Restricted | <u>Total</u> | Unrestricted | Restricted | <u>Total</u> |
| 1 | Student Athletic Fee | 5,745,721.31 | | 5,745,721.31 | 5,704,580.00 | | 5,704,580.00 | 6,199,490.00 | | 6,199,490.00 |
| 2 | General Fund Support | 5,173,900.00 | | 5,173,900.00 | 6,036,920.00 | | 6,036,920.00 | 6,321,420.00 | | 6,321,420.00 |
| 3 | Ticket sales | 886,468.14 | | 886,468.14 | 904,500.00 | | 904,500.00 | 908,500.00 | | 908,500.00 |
| 4 | Game guarantees | 617,000.00 | | 617,000.00 | 801,550.00 | | 801,550.00 | 628,400.00 | | 628,400.00 |
| 5 | Conference Income | 600.00 | | 600.00 | - | | - | - | | , |
| 6 | Conference tournament | - | | - | - | | - | - | | - |
| 7 | NCAA proceeds | 1,045,548.37 | | 1,045,548.37 | 924,900.00 | | 924,900.00 | 925,000.00 | | 925,000.00 |
| 8 | Program/ad sales | - | | - | - | | - | - | | , _ |
| 9 | Concessions | 70,529.73 | | 70,529.73 | 42,000.00 | | 42,000.00 | 42,000.00 | | 42,000.00 |
| 10 | TV Income and Radio | - | | - | - | | - | - | | - |
| 11 | Gifts | - | 58,729.38 | 58,729.38 | - | 60,000.00 | 60,000.00 | - | 60,000.00 | 60,000.00 |
| 12 | Interest income | - | | - | - | | - | - | | - |
| 13 | Athletic marketing/advertising | 680,919.00 | | 680,919.00 | 800,000.00 | | 800,000.00 | 800,000.00 | | 800,000.00 |
| 14 | Parking permits | - | | - | - | | - | - | | - |
| 15 | Licensing fees | - | | - | - | | - | - | | - |
| 16 | Other | | | | | | | | | |
| | Sponsorship | 80,186.96 | | 80,186.96 | - | | - | - | | - |
| | In-kind Gifts | 393,958.03 | | 393,958.03 | 200,000.00 | | 200,000.00 | 200,000.00 | | 200,000.00 |
| | Special Events | 186,364.37 | | 186,364.37 | | | - | - | | - |
| | BASA Hospitality | 18,972.59 | | 18,972.59 | 25,000.00 | | 25,000.00 | 25,000.00 | | 25,000.00 |
| | Parking | 65,625.78 | | 65,625.78 | 44,390.00 | | 44,390.00 | 45,000.00 | | 45,000.00 |
| | Novelties | 1,412.75 | | 1,412.75 | - | | - | - | | - |
| | Buc Sports Network | 2,000.00 | | 2,000.00 | - | | - | - | | - |
| | TOTAL REVENUE | 14,969,207.03 | 58,729.38 | 15,027,936.41 | 15,483,840.00 | 60,000.00 | 15,543,840.00 | 16,094,810.00 | 60,000.00 | - 16,154,810.00 |

THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE

JULY BUDGET 2023-24

FINANCING OF INTERCOLLEGIATE ATHLETICS: EXPENDITURES

| | | Actual 2021-22 | | | Estimated 2022-23 | | | |
|----------------------------------|---------------------|----------------|----------------|---------------|-------------------|---------------|--|--|
| | <u>Unrestricted</u> | Restricted | <u>Total</u> | Unrestricted | Restricted | <u>Total</u> | | |
| 1 Salaries - administrative | 1,747,996.45 | | 1,747,996.45 | 1,980,320.00 | | 1,980,320.00 | | |
| 2 Salaries - coaches | 4,001,952.45 | 8,208.50 | 4,010,160.95 | 4,036,760.00 | | 4,036,760.00 | | |
| 3 Salaries - support staff | 390,966.06 | | 390,966.06 | 369,870.00 | | 369,870.00 | | |
| 4 Employee benefits | 1,943,402.23 | | 1,943,402.23 | 1,899,770.00 | | 1,899,770.00 | | |
| 5 Team travel | 1,225,138.74 | | 1,225,138.74 | 1,286,210.00 | | 1,286,210.00 | | |
| 6 Other Travel | 282,943.04 | | 282,943.04 | 321,550.00 | | 321,550.00 | | |
| 7 Scholarships | 5,265,861.75 | | 5,265,861.75 | 4,814,060.00 | | 4,814,060.00 | | |
| 8 Post-season expense | - | | - | - | | - | | |
| 9 Other operating | 2,361,146.36 | 50,520.88 | 2,411,667.24 | 1,032,070.00 | 60,000.00 | 1,092,070.00 | | |
| 10 Capital outlay | 242,045.00 | | 242,045.00 | - | , | - | | |
| Total Expense | 17,461,452.08 | 58,729.38 | 17,520,181.46 | 15,740,610.00 | 60,000.00 | 15,800,610.00 | | |
| 11 Encumbrances | | | | | | | | |
| 2 Prior year (negative amount) | (13,099.74) | | (13,099.74) | (24,120.00) | | (24,120.00) | | |
| 3 Current year | 23,994.88 | | 23,994.88 | () / | | - | | |
| 14 Transfers | (2,503,140.19) | | (2,503,140.19) | (232,650.00) | | (232,650.00) | | |
| Total expenditures, encumbrances | | | | | | | | |
| & transfers | 14,969,207.03 | 58,729.38 | 15,027,936.41 | 15,483,840.00 | 60,000.00 | 15,543,840.00 | | |

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| Proposed 2023-24 | | | | | | | | | | |
|------------------|-------------------|---------------|--|--|--|--|--|--|--|--|
| Unrestricted | Restricted | <u>Total</u> | | | | | | | | |
| | | | | | | | | | | |
| 1,979,030.00 | | 1,979,030.00 | | | | | | | | |
| 3,562,740.00 | | 3,562,740.00 | | | | | | | | |
| 368,730.00 | | 368,730.00 | | | | | | | | |
| 1,967,550.00 | | 1,967,550.00 | | | | | | | | |
| 1,272,970.00 | | 1,272,970.00 | | | | | | | | |
| 318,240.00 | | 318,240.00 | | | | | | | | |
| 4,943,250.00 | | 4,943,250.00 | | | | | | | | |
| - | | - | | | | | | | | |
| 1,902,800.00 | 60,000.00 | 1,962,800.00 | | | | | | | | |
| - | | - | | | | | | | | |
| 16,315,310.00 | 60,000.00 | 16,375,310.00 | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| - | | - | | | | | | | | |
| | | - | | | | | | | | |

(220,500.00)

(220,500.00)

| 16,094,810.00 | 60 000 00 | 16,154,810.00 |
|---------------|-----------|---------------|
| 10,094,010.00 | 60,000.00 | 10,154,610.00 |

THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE

JULY BUDGET 2023-24

AUXILIARY ENTERPRISE SUMMARY SCHEDULE

| | Actual 2021-22 Expenditure & | | F | Revised 2022-23 Expenditure & | | | Estimated 2022-23 Expenditure & | | | Proposed 2023-24 Expenditure & | | |
|-----------------------------------|---------------------------------|---------------|--------------|----------------------------------|---------------|------------|------------------------------------|---------------|------------|-----------------------------------|------------------|------------|
| | Revenue | Transfers | Difference | Revenue | Transfers | Difference | Revenue | Transfers | Difference | Revenue | <u>Transfers</u> | Difference |
| Bookstore | 211,302.48 | 223,487.26 | (12,184.78) | 220,210.00 | 220,210.00 | - | 215,210.00 | 215,210.00 | - | 215,210.00 | 215,210.00 | - |
| Food Service | 7,080,067.34 | 7,149,734.53 | (69,667.19) | 8,723,000.00 | 8,723,000.00 | - | 8,603,650.00 | 8,526,670.00 | 76,980.00 | 8,868,650.00 | 8,855,400.00 | 13,250.00 |
| Housing | 13,883,957.79 | 14,018,619.49 | (134,661.70) | 15,750,710.00 | 15,657,110.00 | 93,600.00 | 16,048,060.00 | 15,939,600.00 | 108,460.00 | 16,950,710.00 | 16,890,710.00 | 60,000.00 |
| Other: Dir of Auxiliaries | - | - | - | 350.00 | 350.00 | - | 350.00 | 350.00 | - | 350.00 | 350.00 | - |
| Vending | 41,290.79 | 40,641.87 | 648.92 | 35,100.00 | 35,100.00 | - | 35,050.00 | 35,050.00 | - | 35,050.00 | 35,050.00 | - |
| Parking | 2,202,166.95 | 2,163,043.47 | 39,123.48 | 2,181,590.00 | 2,181,380.00 | 210.00 | 2,195,940.00 | 2,195,010.00 | 930.00 | 2,213,500.00 | 2,212,620.00 | 880.00 |
| Postal Services | 328,373.10 | 329,973.96 | (1,600.86) | 343,600.00 | 342,570.00 | 1,030.00 | 355,800.00 | 354,160.00 | 1,640.00 | 358,800.00 | 358,650.00 | 150.00 |
| Center for Physical Activities | 1,460,104.41 | 1,248,004.24 | 212,100.17 | 1,473,490.00 | 1,471,840.00 | 1,650.00 | 1,466,940.00 | 1,465,620.00 | 1,320.00 | 1,466,740.00 | 1,466,740.00 | - |
| | 25,207,262.86 | 25,173,504.82 | 33,758.04 | 28,728,050.00 | 28,631,560.00 | 96,490.00 | 28,921,000.00 | 28,731,670.00 | 189,330.00 | 30,109,010.00 | 30,034,730.00 | 74,280.00 |

THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE

JULY BUDGET 2023-24

CONTRACTED FOOD SERVICES

| | Actual 2021 | I-22 | Revised 2022-23 | | Estimated 20 | Estimated 2022-23 | | 23-24 |
|------------------------------|---------------|----------|-----------------|----------|---------------|-------------------|--------------|----------|
| | <u>Amount</u> | <u>%</u> | Amount | <u>%</u> | <u>Amount</u> | <u>%</u> | Amount | <u>%</u> |
| REVENUES: | | | | | | | | |
| Commissions | 7,078,442.71 | 100% | 8,720,000.00 | 100% | 8,601,700.00 | 100% | 8,866,700.00 | 100% |
| Interest Income | 1,624.63 | 0% | 3,000.00 | 0% | 1,950.00 | 0% | 1,950.00 | 0% |
| Total Revenues | 7,080,067.34 | | 8,723,000.00 | | 8,603,650.00 | | 8,868,650.00 | |
| EXPENDITURES: | | | | | | | | |
| Administrative salaries | 24,505.28 | 0% | 22,630.00 | 0% | 22,630.00 | 0% | 23,610.00 | 0% |
| Clerical/Support salaries | 51,580.20 | 1% | 61,280.00 | 1% | 56,700.00 | 1% | 65,650.00 | 1% |
| Employee benefits | 30,298.49 | 1% | 53,270.00 | 1% | 40,000.00 | 1% | 42,890.00 | 1% |
| Travel | 787.38 | 0% | 4,000.00 | 0% | 4,000.00 | 0% | 4,000.00 | 0% |
| Operating | 5,350,933.42 | 98% | 6,475,340.00 | 98% | 6,200,390.00 | 98% | 6,657,850.00 | 98% |
| Capital Outlay | | 0% | | 0% | | 0% | | 0% |
| Total Expenditures | 5,458,104.77 | | 6,616,520.00 | | 6,323,720.00 | | 6,794,000.00 | |
| Net Operating Results Before | | | | | | | | |
| Transfers | 1,621,962.57 | | 2,106,480.00 | | 2,279,930.00 | | 2,074,650.00 | |
| TRANSFERS: | | | | | | | | |
| Renewal and Replacement | 1,591,629.76 | | 2,006,480.00 | | 2,102,950.00 | | 1,886,400.00 | |
| Intrafund Transfers Out | 100,000.00 | | 100,000.00 | | 100,000.00 | | 100,000.00 | |
| Transfer to Unrestricted | | | | | | | 75,000.00 | |
| Net Operating Results | (69,667.19) | | | | 76,980.00 | | 13,250.00 | |

For Contracted Food Services, please provide:

Vendor Name: SODEXO

Length and term of contract: 10 years (07/16 to 07/26)

Commission provisions and accounting methodology: Concession Sales - 25%, Self-Branded Retail Commissions - 3%, Nationally Branded Retail Commissions - 3%, Non-Alcohol Catering Commissions - 3%, Alcohol Sales Commissions - 30%, Camps and Conferences Commissions - 3%, Student Block Plan Revenue (minus Flex) Commissions - 10%, Faculty/Staff Block Plan Revenue Commissions (Minus Flex) - 10%

| For Board or meal ticket plans please provide: | | |
|--|----------|---|
| # of Meals | Cost | Mandatory/Voluntary |
| 7 days silver unlimited access plus \$100 dining dollars | 1,915.00 | Mandatory if living in Housing (excluding Buc F |
| 7 days gold unlimited access plus \$200 dining dollars | 2,035.00 | Voluntary |
| 7 days platinum unlimited access plus \$400 dining dollars | 2,260.00 | Voluntary |
| Commuter Plans | | |
| Anytime 5 day plus \$100 dining dollars | 1,665.00 | Voluntary |
| Anytime Limited 15/week plus \$100 dining dollars | 1,665.00 | Voluntary |
| | | |

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00% 0%

0% 1% 1% 0% 98% 0%

ıc Ridge)

THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE

JULY BUDGET 2023-24

CONTRACTED BOOKSTORE

| | Actual 2021 | -22 | Revised 20 | 22-23 | Estimated 202 | 22-23 | Proposed 202 | 23-24 |
|---|-----------------------------------|------------------------------|------------------------------------|------------------------------|------------------------------------|------------------------------|------------------------------------|------------------------------|
| | <u>Amount</u> | <u>%</u> | Amount | <u>%</u> | Amount | <u>%</u> | <u>Amount</u> | <u>%</u> |
| REVENUES: Commissions Interest Income Total Revenues | 211,205.03 97.45 211,302.48 | 100% 0% | 220,000.00 210.00 220,210.00 | 100% 0% | 215,000.00 210.00 215,210.00 | 100% 0% | 215,000.00 210.00 215,210.00 | 100% 0% |
| EXPENDITURES: Administrative salaries Clerical/Support salaries Employee benefits Travel Operating Capital Outlay Total Expenditures | 63,198.06 <u>63,198.06</u> | 0% 0% 0% 100% 0% | 83,220.00 83,220.00 | 0% 0% 0% 100% 0% | 82,380.00 82,380.00 | 0% 0% 0% 100% 0% | 82,600.00 | 0% 0% 0% 100% 0% |
| Net Operating Results Before Transfers | 148,104.42 | | 136,990.00 | | 132,830.00 | | 132,610.00 | |
| TRANSFERS: Renewal and Replacement Retirement of Indebtedness Transfer to Unrestricted | 110,289.20 50,000.00 | | 86,990.00 50,000.00 | | 82,830.00 50,000.00 | | 82,610.00 50,000.00 | |
| Net Operating Results | (12,184.78) | | | | | | | |

For contracted bookstores, please provide:

Vendor name: Follett (Nebraska Book Company/Validis)

Length and terms of contract: 10 years (11/08 - 11/18) Extension until 6/30/2021 with the possibility of 5 one-year renewals

Commission provision and accounting methodology: 13%

13% on all commissionable sales up to \$4,000,000; plus 15% of any part of commissionable sales over \$4,000,000 and 7% on all digital sales

JULY BUDGET 2023-24

HOUSING INFORMATION

Α. Number of spaces projected for 2022-23

В. Dormitory

Room Rate Per Term Based On:

- 1 Double Occupancy
- Single Occupancy
 Telephone Charge
 Air Conditioning Charge
- 5 Maximum Rate
- 6 Other Charge (describe) Average monthly rate of other rentals

С Apartments

Room Rate Per Term Based On:

- 1 Efficiency
- 2 One bedroom
- 3 Two bedroom
- 4 Telephone Charge
- 5 Air Conditioning Charge
- 6 Other Charge (describe)
- D Occupancy Utilization

| Term: | Capacity | Occupancy | Utilization |
|-------------|----------|-----------|--------------------|
| Fall 2021 | 2849 | 2547 | 89.40% |
| Spring 2022 | 2794 | 2444 | 87.47% |
| Fall 2022 | 3026 | 2962 | 97.88% |
| Spring 2023 | 3016 | 2822 | 93.57% |

| \$2135-\$3,200 | |
|-----------------|--|
| \$2,225-\$5,600 | |
| NA | |
| NA NA | |
| NA | |
| | |
| | |
| | |

699

2,942

2243

| \$3,125-\$3,87 | 5 | |
|----------------|---------|--|
| \$3,375-3,975 | | |
| \$3,450-\$4,27 | 0 | |
| NA | | |
| NA | | |
| 4 bedroom | \$3,450 | |

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THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE

JULY BUDGET 2023-24

TOTAL HOUSING

| | Actual 2021 | Actual 2021-22 | | Revised 2022-23 | | Estimated 2022-23 | | Proposed 2023-24 | |
|------------------------------|---------------|----------------|---------------|-----------------|---------------|-------------------|---------------|------------------|--|
| | Amount | <u>%</u> | Amount | <u>%</u> | Amount | <u>%</u> | Amount | <u>%</u> | |
| REVENUES: | | | | | | | | | |
| Rental Revenue | 13,686,620.13 | 99% | 15,703,260.00 | 100% | 15,989,260.00 | 100% | 16,891,910.00 | 100% | |
| Other Revenue | 197,337.66 | 1% | 47,450.00 | 0% | 58,800.00 | 0% | 58,800.00 | 0% | |
| Total Revenues | 13,883,957.79 | | 15,750,710.00 | | 16,048,060.00 | | 16,950,710.00 | | |
| EXPENDITURES: | | | | | | | | | |
| Administrative salaries | 538,998.71 | 8% | 751,070.00 | 9% | 704,580.00 | 8% | 779,980.00 | 9% | |
| Clerical/Support salaries | 337,099.44 | 5% | 456,810.00 | 5% | 475,230.00 | 6% | 473,980.00 | 5% | |
| Employee benefits | 296,945.05 | 4% | 611,630.00 | 7% | 611,330.00 | 7% | 646,900.00 | 7% | |
| Travel | 4,104.22 | 0% | 5,000.00 | 0% | 5,000.00 | 0% | 5,000.00 | 0% | |
| Operating | 5,645,087.18 | 83% | 6,657,350.00 | 78% | 6,674,760.00 | 79% | 7,047,680.00 | 79% | |
| Equipment | | 0% | | 0% | | 0% | | 0% | |
| Total Expenditures | 6,822,234.60 | | 8,481,860.00 | | 8,470,900.00 | | 8,953,540.00 | | |
| Net Operating Results Before | | | | | | | | | |
| Transfers | 7,061,723.19 | | 7,268,850.00 | | 7,577,160.00 | | 7,997,170.00 | | |
| TRANSFERS: | | | | | | | | | |
| Renewal and Replacement | 1,891,582.74 | | 787,540.00 | | 1,202,400.00 | | 1,886,790.00 | | |
| Retirement of Indebtedness | 5,404,802.15 | | 6,487,710.00 | | 6,366,300.00 | | 6,150,380.00 | | |
| Intrafund Transfers In | (100,000.00) | | (100,000.00) | | (100,000.00) | | (100,000.00) | | |
| Net Operating Results | (134,661.70) | | 93,600.00 | | 108,460.00 | | 60,000.00 | | |

JULY BUDGET 2023-24

SUMMARY BY UNIT - R & R AND CONTINGENCY ALLOCATION COMPUTATIONS

ESTIMATED BUDGET 2022-2023

| | Actual Fund Balance <u>7/1/22</u> | <u>Revenues</u> | Cost of <u>Goods Sold</u> | <u>Gross Margin</u> | Other Expenditures | <u>Transfers</u> | Profit/(Loss) | Estimated Ending Fund Bal <u>6/30/23</u> |
|--------------------------------|---|-----------------|------------------------------|---------------------|-----------------------|------------------|---------------|--|
| Auxiliary Enterprises: | | | | | | | | |
| Bookstore | 8,430.00 | 215,210 | | 215,210 | 82,380 | 132,830 | - | 8,430 |
| Food Services | 127,300.00 | 8,603,650 | | 8,603,650 | 6,323,720 | 2,202,950 | 76,980 | 204,280 |
| Housing | 518,870.00 | 16,048,060 | | 16,048,060 | 8,470,900 | 7,468,700 | 108,460 | 627,330 |
| Parking | 128,120.00 | 2,195,940 | | 2,195,940 | 864,540 | 1,330,470 | 930 | 129,050 |
| Vending | 1,230.00 | 35,050 | | 35,050 | 32,990 | 2,060 | - | 1,230 |
| Director of Auxiliaries | (6,870.00) | 350 | | 350 | 350 | - | - | (6,870) |
| Postal/Passport Services | (24,730.00) | 355,800 | | 355,800 | 330,260 | 23,900 | 1,640 | (23,090) |
| Center for Physical Activities | 33,880.00 | 1,466,940 | | 1,466,940 | 1,329,420 | 136,200 | 1,320 | 35,200 |
| Total | 786,230 | 28,921,000 | - | 28,921,000 | 17,434,560 | 11,297,110 | 189,330 | 975,560 |
| | | | | | | | | |

| Contingency Allocation: 5% of Gross Margin | 1,003,355 |
|---|-----------|
| Per Budget | 1,003,355 |
| Difference* | |
| | |
| R & R Transfer: | |
| 5% of Gross Margin | 1,446,050 |
| Per Budget | 3,660,140 |
| Difference* | 2,214,090 |

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JULY BUDGET 2023-24

SUMMARY BY UNIT - R & R AND CONTINGENCY ALLOCATION COMPUTATIONS

PROPOSED BUDGET 2023-2024

| | Actual Fund Balance <u>7/1/23</u> | Revenues | Cost of <u>Goods Sold</u> | <u>Gross Margin</u> | Other <u>Expenditures</u> | <u>Transfers</u> | Profit/(Loss) | Estimated Ending Fund Bal <u>6/30/24</u> |
|-------------------------------------|---|------------|------------------------------|---------------------|------------------------------|------------------|---------------|--|
| Auxiliary Enterprises: Bookstore | 8,430 | 215,210 | | 215,210 | 82,600 | 132,610 | - | 8,430 |
| Food Services | 204,280 | 8,868,650 | | 8,868,650 | 6,794,000 | 2,061,400 | 13,250 | 217,530 |
| Housing | 627,330 | 16,950,710 | | 16,950,710 | 8,953,540 | 7,937,170 | 60,000 | 687,330 |
| Parking | 129,050 | 2,213,500 | | 2,213,500 | 912,780 | 1,299,840 | 880 | 129,930 |
| Vending | 1,230 | 35,050 | | 35,050 | 33,000 | 2,050 | - | 1,230 |
| Director of Auxiliaries | (6,870) | 350 | | 350 | 350 | - | - | (6,870) |
| Postal/Passport Services | (23,090) | 358,800 | | 358,800 | 339,460 | 19,190 | 150 | (22,940) |
| Center for Physical Activities | 35,200 | 1,466,740 | | 1,466,740 | 1,380,200 | 86,540 | - | 35,200 |
| Total = | 975,560 | 30,109,010 | - | 30,109,010 | 18,495,930 | 11,538,800 | 74,280 | 1,049,840 |

| Contingency Allocation: 5% of Gross Margin | 1,049,505 |
|--|-----------|
| Per Budget | 1,049,505 |
| Difference* | <u>-</u> |
| R & R Transfer: 5% of Gross Margin | 1,505,451 |
| Per Budget | 4,074,250 |
| Difference* | 2,568,800 |

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS CENTERS OF EXCELLENCE/EMPHASIS ESTIMATED BUDGET 2022-23

| | | | State | | Other | | | | |
|------|--|----------------------|-------------------------------------|--------------|-------------------|-------------------------|----------------|------------------|--------------|
| ١. | Restricted Revenue | | Appropriation | Carryforward | (Describe) | Total | | | |
| | Center for Appalachian Studies and Services | | 322,700.00 | 76,919.73 | - | 399,619.73 | | | |
| | Center for Early Childhood Learning & Development | | 199,400.00 | 135,941.24 | - | 335,341.24 | | | |
| | Total | | 522,100.00 | 212,860.97 | <u> </u> | 734,960.97 | | | |
| II. | Restricted Expenditures | | | | Amo | ount of Expenditures | | | |
| | | | <u>Salaries</u> | Longevity | Benefits | Travel | Operating Exp. | <u>Equipment</u> | <u>Total</u> |
| | Center for Appalachian Studies and Services | | 239,132.21 | 300.00 | 115,498.86 | 5,430.87 | 16,197.30 | 23,060.49 | 399,619.73 |
| | Center for Early Childhood | | 124,392.46 | 466.52 | 21,052.71 | 38,316.44 | 151,113.11 | - | 335,341.24 |
| | Total | | 363,524.67 | 766.52 | 136,551.57 | 43,747.31 | 167,310.41 | 23,060.49 | 734,960.97 |
| 111. | Matching Funds | Expense Function* | Unrestricted E & G Program/Org Code | Amount | Outside S Name | Source <u>Amount</u> | Total | | |

| Center for Appalachian Studies and Services | Public Service | 300/21851 | 9,610.00 | Grants | 250,212.00 | 259,822.00 |
|--|--------------------------------------|------------------------|-------------------------|--------|--------------|----------------------------|
| Center for Early Childhood Learning & Development | Academic Support Student Services | 350/23151 400/23155 | 77,760.00 144,620.00 | Grants | 1,829,099.00 | 1,906,859.00 144,620.00 |
| Total | | | 231,990.00 | | 2,079,311.00 | 2,311,301.00 |

Form 9 (B)

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS CENTERS OF EXCELLENCE/EMPHASIS PROPOSED BUDGET 2023-24

| I. | Restricted Revenue | | State Appropriation | <u>Carryforward</u> | Other <u>(Describe)</u> | Total | | | |
|------|--|--------------------------------------|-------------------------------------|-------------------------|----------------------------|-------------------------|----------------------------|-----------|--------------|
| | Center for Appalachian Studies and Services | | 335,300.00 | - | - | 335,300.00 | | | |
| | Center for Early Childhood Learning & Development | | 207,800.00 | - | - | 207,800.00 | | | |
| | Total | | 543,100.00 | <u>-</u> | <u> </u> | 543,100.00 | | | |
| п | Destricted Expanditures | | | | Amount of I | Expenditures | | | |
| II. | Restricted Expenditures | | <u>Salaries</u> | Longevity | Benefits | <u>Travel</u> | Operating Exp. | Equipment | <u>Total</u> |
| | Center for Appalachian Studies and Services | | 208,500.00 | 400.00 | 108,400.00 | 5,000.00 | 13,000.00 | - | 335,300.00 |
| | Center for Early Childhood Learning & Development | | 130,800.00 | 510.00 | 23,050.00 | 5,000.00 | 48,440.00 | - | 207,800.00 |
| | Total | | 339,300.00 | 910.00 | 131,450.00 | 10,000.00 | 61,440.00 | | 543,100.00 |
| 111. | Matching Funds | Expense Function* | Unrestricted E & G Program/Org Code | Amount | Outside <u>Name</u> | Source <u>Amount</u> | Total | | |
| | Center for Appalachian Studies and Services | Public Service | 300/21851 | 12,440.00 | Grants | 257,719.00 | 270,159.00 | | |
| | Center for Early Childhood Learning & Development | Academic Support Student Services | 350/23151 400/23155 | 74,100.00 125,000.00 | Grants | 1,868,892.00 | 1,942,992.00 125,000.00 | | |
| | Total | | | 211,540.00 | | 2,126,611.00 | 2,338,151.00 | | |

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS BASIC MAINTENANCE AND OPERATION EXPENDITURE CALCULATION JULY BUDGET 2023-24

| | | ESTIMATED | PROPOSED |
|----------|---|----------------|----------------|
| Total M8 | O Expenditures | 21,637,970.00 | 21,335,320.00 |
| Less: | E & G Utilitie (enter as negative amount) | (5,867,490.00) | (5,354,790.00) |
| | Staff Benefit: (enter as negative amount) | (4,693,540.00) | (4,533,230.00) |
| | Longevity (enter as negative amount) | (205,110.00) | (181,850.00) |
| Plus: | Extraordinary Maintenance Transfer | | |
| Net Basi | c M & O Expenditures | 10,871,830.00 | 11,265,450.00 |
| Basic M | & O Funded Amount | 7,653,200.00 | 8,353,300.00 |
| Actual % | o of Funded Amount | 142%_ | 135% |

TSSBA Debt Service Coverage EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS Proposed Budget 2023-2024

| | FY 2020-21 | FY 2021-22 | E | stimated Budget FY 2022-23 | F | Proposed Budget FY 2023-24 |
|-----------------------|----------------------|----------------------|----|-------------------------------|----|-------------------------------|
| Debt Service Amount | \$ 12,671,602.98 | \$ 12,481,933.00 | \$ | 12,604,410.00 | \$ | 13,320,130.00 |
| Unrestricted Revenues | \$ 257,646,700.00 | \$ 267,701,640.00 | \$ | 309,870,900.00 | \$ | 299,092,200.00 |
| Debt Service Coverage | 20.33260515 | 21.44713002 | | 24.58432406 | | 22.45415022 |

1) The prior fiscal years' unrestricted revenue amounts may be obtained from Schedule 2 - Schedule of Current Fund Revenues of the financial statements - total of unrestricted column only. Amount will include auxiliary revenues.

- 2) The prior fiscal years' debt service amounts may be obtained from the Schedule of Changes in Fund Balances -Retirement of Indebtedness Fund. The amount will equal the total of the principal and interest columns for TSSBA projects only.
- 3) The budget amounts should agree to amounts on Summary Form VI (unrestricted revenues) and Analysis Form 12.C - Retirement of Indebtedness Funds, adjusted to include any disclosed project the institution intends to bring to TSSBA for financing within the budgeted fiscal year. Adjustments will include both any revenues (fees) related to the project as well as projected annual financing charges disclosed on the project pro forma financing statement and must agree to those disclosed on Analysis Form 12a.

4) The Debt Service Coverage must be at least 2.0 to meet the required metric.

TSSBA Debt Service Coverage - Disclosed Projects Adjustment EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS Proposed Budget 2023-2024

| - | Project Name | Total Project Budget | Amt. Financed by TSSBA | Est. Annual Debt Service | Est. Annual Related Fee Rev |
|-------------|--------------|-------------------------|---------------------------|-----------------------------|--------------------------------|
| Estimated B | udget: | None | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Proposed Bu | ıdget: | None | | | |

Note: Please list all disclosed projects which are intended to be brought forth during the Estimated budget fiscal year or the Proposed budget fiscal year. All columns must be completed for all projects. The annual debt service and the and the annual related fee revenue must be included on Analysis Form 12.

TSSBA Debt Service Coverage - Required Representations EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS Proposed Budget 2023-2024

TBR Policy 4:01:00:05, *Consideration of University Budgets*, requires that each institution with debt issued through TSSBA certify during each budget cycle their compliance with the following required representations.

Required Representations .

- 1. To ensure compliance with the Agreement, during each budget cycle each Institution shall review all outstanding projects financed in whole or part by the Authority and submit a certification asserting the following:
 - a. The Institution has full power and authority to undertake or use each Project and to comply with all requirements of the Agreement entered into between the Board and the Authority;
 - b. All necessary approvals or authorizations by the State (or any agency, subdivision or sub-entity) with respect to each Project have been or will be obtained;
 - c. Construction, acquisition, renovation or improvement by the Institution (directly or indirectly) with respect to each Project shall be conducted pursuant to State law;
 - d. The Institution will proceed with due diligence towards completion of each Project, and will complete each Project with other funds available to the Institution if Authority funds are not sufficient to complete the Project;
 - e. The Institution will complete each Project free and clear of all liens and encumbrances;
 - f. The Institution will neither (i) permit any encumbrance which affects the Board's ability to honor its commitments under the Agreement nor (ii) assign the Agreement or the Board's rights, title or interest in or to any Project;
 - g. The Institution will operate, maintain and keep, or cause the operation, maintenance and functioning of, the Project in good repair and condition, including the provision of and payment for necessary utilities and insurance coverage in accordance with State policy;
 - h. The Institution will comply with all laws, rules and regulations governing the Institution and each Project;
 - *i.* The Institution will permit the Authority or its representatives to enter Projects during regular business hours for purpose of inspection;
 - *j.* The Institution will take no action, nor will it fail to take any action, which would cause the Authority to violate any tax covenant with respect to any Project; all representations made by the Institution to the Board, whether or not contained in the Agreement, as to the use of Projects shall at all times be true, complete and correct; and the Institution will inform the Board in advance of any actual or potential change in use or ownership of any Project at the time such change is first known to or considered by the Institution; and
 - k. The Institution has provided to the Board System Office, Office of System wide Internal Audit, copies of any external or internal audits that address Deficiencies in Internal Controls, a Significant Deficiency, or a Material Weakness, all as defined in Statement on Auditing Standard 115, or an Instance of Non-Compliance Required to be Reported as defined in the December 2011 Revision of Government Auditing Standards as issued by the Comptroller General of the United States, Government Accountability Office.

Please indicate compliance by adding a check or initials after each item above in the space designated.

jr jr jr jr jr jr jr jr jr

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ANALYSIS OF UNEXPENDED PLANT FUND EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS ESTIMATED BUDGET 2022-23

| | | | | CI | HANGES TO UNEXP | ENDED FUND BAL | ANCES | | | ESTIMATED |
|--------------------------------------|--------------|---------------|-------|--------------|-----------------|----------------|--------------|--------------|------------|---------------|
| | UNEXPENDED | | | FUND BALANC | | | | FUND BALANCE | DEDUCTIONS | PROJECT |
| | BALANCE | STATE | | CURRENT FUND | *OTHER | INVESTMENT | | | | BALANCE |
| | 6-30-22 | APPROPRIATION | TSSBA | TRANSFERS | TRANSFERS | INCOME | *OTHER | EXPENDITURES | *OTHER | 6-30-23 |
| LAND PURCHASES | | | | | | | | | | |
| Local Funds: | | | | | | | | | | |
| Master Plan Land Acq | 554,611.37 | - | - | - | (10,078.70) | - | - | - | - | 544,532.67 |
| Sale of Property | (10,078.70) | - | - | - | 10,078.70 | - | - | - | - | - |
| State Appropriations: | | | | | | | | | | |
| NONE | - | - | - | - | - | - | - | - | - | - |
| TSSBA: | | | | | | | | | | |
| NONE | - | - | - | - | - | - | - | - | - | - |
| NEW CONSTRUCTION | | | | | | | | | | |
| Local Funds: | | | | | | | | | | |
| Fine Arts Building | 987,109.13 | | | | | | | 800,000.00 | | 187,109.13 |
| Data Center | 8,609.13 | | | | | | | | | 8,609.13 |
| ETSU Academic Bldg | 900,000.00 | | | 532,000.00 | - | | 250,000.00 | 1 100,000.00 | | 1,582,000.00 |
| Integrated Health Services Building | - | | | | | | 3,055,400.00 | 1 500,000.00 | | 2,555,400.00 |
| State Appropriations: | | | | | | | | | | |
| ETSU Academic Bldg Approp | 3,158,664.61 | 55,330,000.00 | | | | | | 2,000,000.00 | | 56,488,664.61 |
| Integrated Health Services Bldg | - | 40,844,600.00 | | | | | | 100,000.00 | | 40,744,600.00 |
| TSSBA: | | | | | | | | | | |
| NONE | | | | | | | | | | |
| MAJOR RENOVATIONS | | | | | | | | | | |
| Local Funds: | | | | | | | | | | |
| Buc Ridge Multiple Bldg Renovation | 2,912,010.30 | - | - | - | - | - | - | 436,165.00 | - | 2,475,845.30 |
| Powell Hall Repairs and Renovation | 5,000,000.00 | | | | | | | 200,000.00 | | 4,800,000.00 |
| Housing Renovations | 3,000,000.00 | | | | | | | 250,000.00 | | 2,750,000.00 |
| DP Culp Center/Stone Hall Renovation | 570,132.61 | - | - | - | - | - | - | 250,000.00 | - | 320,132.61 |
| Lamb Hall | 8,017,614.44 | - | - | - | (700,000.00) | - | - | 1,300,000.00 | - | 6,017,614.44 |
| Millennium Center Computer Renov | 699,868.25 | - | - | - | - | - | - | 690,000.00 | - | 9,868.25 |
| Buc Ridge P&Q HVAC Ph2 | 107,460.01 | | | | | | | 107,460.01 | | - |
| Admissions Office Renovation | 131,431.44 | | | | - | | | 131,431.44 | | - |
| Warf-Pickel Memorial Ctr Renov | 453,899.07 | | | | - | | | 453,899.07 | | - |
| Brown Hall Renovation | - | | | | | | 1,908,000.00 | 1 50,000.00 | | 1,858,000.00 |

| State Appropriations: | | | | | | | | | | |
|-------------------------------------|--------------|---------------|---|--------------|--------------|----------|--------------|--------------|--------------|---------------|
| Powerhouse Boiler Replacement | 8,754.90 | - | - | - | - | - | - | 8,754.90 | | - |
| ValleyBrook Bldg System | 93,329.77 | | | | | | | 45,000.00 | | 48,329.77 |
| Campus Water Lines Repair-Phase | 150,895.85 | | - | - | - | - | - | 100,000.00 | - | 50,895.85 |
| Campus HVAC Upgrades 19 | 50,737.88 | _ | _ | _ | _ | _ | _ | 50,737.88 | _ | - |
| Chiller Replacement | 72,970.41 | | - | - | - | - | - | 35,000.00 | - | 37,970.41 |
| Lamb Hall | 3,743,638.87 | _ | _ | _ | 2 | - | - | 3,500,000.00 | _ | 243,638.87 |
| Main Campus Electrical | 1,424,920.31 | _ | _ | _ | | _ | _ | 250,000.00 | _ | 1,174,920.31 |
| Campus HVAC Upgrades 18 | 17,595.98 | - | - | - | - | - | - | 17,595.98 | - | 1,174,920.51 |
| Multiple Bldg Roof Replacements 18 | 12,728.41 | | | | | | | 5,000.00 | | - 7,728.41 |
| | | | | | | | | | | 10,776.26 |
| Memorial Center Code Corrections | 65,776.26 | 2 800 000 00 | | | | | | 55,000.00 | | |
| HVAC and Steam Line Repairs | 3,408,120.10 | 3,800,000.00 | | | | | | 1,500,000.00 | | 5,708,120.10 |
| Brown Hall Shelbridge Repairs | 2,929,413.00 | | | | | | | 650,000.00 | | 2,279,413.00 |
| Multiple Bldg Roof Replacements 23 | 2,092,693.85 | 2,800,000.00 | | | | | | 2,300,000.00 | | 2,592,693.85 |
| Exterior Bldg Improvements | 2,254,371.00 | | | | | | | 1,470,536.00 | | 783,835.00 |
| Radio Tower Repair & Replace | - | 950,000.00 | | | | | | 200,000.00 | | 750,000.00 |
| Brown Hall Renovation | - | 45,792,000.00 | | | | | | 100,000.00 | | 45,692,000.00 |
| TSSBA: | | | | | | | | | | |
| Housing Renovations | | - | - | - | | - | - | - | - | - |
| PECIAL PROJECTS | | | | | | | | | | |
| Local Funds: | | | | | | | | | | |
| Extraordinary Maintenance | 368,620.00 | - | - | - | - | - | - | | | 368,620.00 |
| Campus Master Plan | 600,000.00 | - | - | - | | - | - | 350,000.00 | - | 250,000.00 |
| Physical Plant Equipment | 818,446.39 | - | - | - | - | - | - | 170,000.00 | - | 648,446.39 |
| Utility Reserves | 1,548,369.95 | - | - | - | - | 4,482.43 | - | - | 1,011,810.00 | 541,042.38 |
| Insurance Loss Pool | 442,808.88 | - | - | | - | - | 600,000.00 2 | 100,000.00 | - | 942,808.88 |
| Facilities Improvement | 459,798.52 | - | - | - | - | | - | - | - | 459,798.52 |
| Student Fee-Facilities Improvement | 1,688,680.85 | | - | 1,500,000.00 | (225,862.73) | - | - | 750,000.00 | - | 2,212,818.12 |
| Student Fee Improvement Reserve | 1,246,833.66 | _ | _ | - | (620,560.00) | _ | _ | - | _ | 626,273.66 |
| University Facilities-Covid-19 | 106,287.47 | | _ | - | (020,000.00) | _ | - | 38,500.00 | _ | 67,787.47 |
| Student Activity Projects | (1,881.31) | | - | 50,000.00 | - | | - | 30,000.00 | | 18,118.69 |
| Emergency Preparedness | 342,378.78 | - | - | 50,000.00 | - | - | - | 30,000.00 | - | 392,378.78 |
| | | - | - | 50,000.00 | - | - | - | - | - | 392,376.78 |
| Dance Studio Project | 2,120.41 | | | | | | | 2,120.41 | - | - |
| Campus Wide Paving | 259,959.22 | - | - | - | - | - | - | 250,000.00 | - | 9,959.22 |
| Brown Hall Corridor Renovation | 153,577.27 | - | - | - | (153,577.27) | - | - | | - | - |
| Rogers Stout Basement Renov | 390,400.00 | | | | | | | 150,000.00 | - | 240,400.00 |
| Housing Maintenance - Several Builc | 12,646.75 | - | - | - | - | - | - | 12,646.75 | - | - |
| Memorial Center Signage | 162.15 | | | | | | | 162.15 | - | - |
| Bud Frank Theater Renovation | 297,226.80 | | | | | | | 2,000.00 | | 295,226.80 |
| Boulevard Commons Ext | 831,193.26 | | | | 1,700,000.00 | | | 170,000.00 | | 2,361,193.26 |
| State Appropriations: | | | | | | | | _ | | |
| ADA Compliance | 160,316.00 | - | - | - | - | - | - | 45,000.00 | - | 115,316.00 |
| TSSBA: | | | | | | | | | | |
| ISSDA. | | | | | | | | | | |
| NONE | | | | | | | - | | - | |

2 State Insurance Reimbursement

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS ANALYSIS OF CHANGES IN UNEXPENDED PLANT FUNDS PROPOSED BUDGET 2023-24

| | | | | CHAN | GES TO UNEXPE | NDED FUND BALA | NCES | | | ESTIMATED |
|--------------------------------------|--------------------|------------------------|-------|---------------------------|---------------------|----------------------|--------|----------------|-----------|-------------------------------|
| | UNEXPENDED | | | FUND BALANC | | - | | FUND BALANCE D | EDUCTIONS | PROJECT BALANCE 6-30-24 |
| | BALANCE 6-30-23 | STATE APPROPRIATION | TSSBA | CURRENT FUND TRANSFERS | *OTHER TRANSFERS | INVESTMENT INCOME | *OTHER | EXPENDITURES | *OTHER | |
| LAND PURCHASES | | | | | | | | | | |
| | | | | | | | | | | |
| Local Funds: | 544 500 07 | | | | | | | - | | 544 500 |
| Master Plan Land Acq | 544,532.67 | | | | | | | - | | 544,533 |
| | | | | | | | | | | - |
| State Appropriations: | | | | | | | | | | - |
| None | | | | | | | | | | - |
| | | | | | | | | | | - |
| TSSBA: | | | | | | | | | | - |
| | | | | | | | | | | - |
| NEW CONSTRUCTION | | | | | | | | | | |
| Local Funds: | | | | | | | | | | |
| Fine Arts Building-gifts | 187,109.13 | | | | | | | 150,000 | | 37,109 |
| Data Center | 8,609.13 | | | | | | | | | 8,609 |
| ETSU Academic Bldg | 1,582,000.00 | | | | | | | 200,000 | | 1,382,000 |
| Integrated Health Services Building | 2,555,400.00 | | | | | | | 250,000 | | 2,305,400 |
| State Appropriations: | | | | | | | | | | - |
| ETSU Academic Bldg | 56,488,664.61 | | | | | | | 1,000,000 | | 55,488,665 |
| Integrated Health Services Building | 40,744,600.00 | | | | | | | 500,000 | | 40,244,600 |
| TSSBA: | | | | | | | | | | - |
| None | | | | | | | | | | - |
| | | | | | | | | | | - |
| | | | | | | | | | | - |
| MAJOR RENOVATIONS | | | | | | | | | | - |
| Local Funds: | | | | | | | | | | |
| Buc Ridge Multiple Bldg Renovation | 2,475,845.30 | | | | | | | 500,000 | | 1,975,845 |
| Powerll Hall Repairs and Renovation | 4,800,000.00 | | | | | | | 200,000 | | 4,600,000 |
| Housing Renovations | 2,750,000.00 | | | | | | | 500,000 | | 2,250,000 |
| DP Culp Center/Stone Hall Renovation | 320,132.61 | | | | | | | 250,000 | | 70,133 |
| Lamb Hall | 6,017,614.44 | | | | | | | 2,000,000 | | 4,017,614 |
| Millennium Center Computer Renov | 9,868.25 | | | - | | | | 9,868 | | - |
| Brown Hall Renovation | 1,858,000.00 | | | | | | | 500,000 | | 1,358,000 |
| State Appropriations: | | | | | | | | | | |
| Campus Water Lines Repair-Phase 1 | 50,895.85 | | | | | | | 20,000 | | 30,896 |
| ValleyBrook Bldg System | 48,329.77 | | | | | | | 20,000 | | 28,330 |
| Multiple Bldg Roof Replacement | 7,728.41 | | | | | | | 7,728 | | 0 |
| Chiller Replacement | 37,970.41 | | | | | | | 37,970 | | 0 |
| Lamb Hall | 243,638.87 | | | | | | | 150,000 | | 93,639 |
| Main Campus Electrical | 1,174,920.31 | | | | | | | 500,000 | | 674,920 |
| Memorial Center Code Corrections | 10,776.26 | | | | | | | 10,776 | | 0 |
| Brown Hall Shelbridge Repairs | 2,279,413.00 | | | | | | | 500,000 | | 1,779,413 |
| HVAC and Steam Line Repairs | 5,708,120.10 | | | | | | | 500,000 | | 5,208,120 |
| Multiple Bldg Roof Replacement 23 | 2,592,693.85 | | | | | | | 500,000 | | 2,092,694 |
| Exterior Bldg Improvements | 783,835.00 | | | | | | | 400,000 | | 383,835 |
| Radio Tower Repair & Replace | 750,000.00 | | | | | | | 300,000 | | 450,000 |
| Brown Hall Renovation TSSBA: | 45,692,000.00 | | | | | | | 2,000,000 | | 43,692,000 |
| Housing Renovations | <u>-</u> | | | | | | | _ | | - |
| | - | | | | | | | - | | - |

Form 13 (A) (2)

SPECIAL PROJECTS

| Local Funds: | | | | | |
|------------------------------------|----------------|-----------|---|--------------|---------------|
| Bud Frank Theater Renovation | 295,226.80 | | | 200,000 | 95,227 |
| Campus Master Plan | 250,000.00 | | | 75,000 | 175,000 |
| Campus Wide Paving | 9,959.22 | | | 5,000 | 4,959 |
| Emergency Preparedness | 392,378.78 | 50,000 | | 392,379 | 50,000 |
| Extraordinary Maintenance | 368,620.00 | | | 368,620 | - |
| Facilities Improvement | 459,798.52 | | | - | 459,799 |
| Insurance Loss Pool | 942,808.88 | | | 600,000 | 342,809 |
| Physical Plant Equipment | 648,446.39 | | | 150,000 | 498,446 |
| Rogers Stout Basement Renovation | 240,400.00 | | | 40,000 | 200,400 |
| Student Activity Projects | 18,118.69 | | | 5,000 | 13,119 |
| Student Fee Improvement Reserve | 626,273.66 | | - | | 626,274 |
| Student Fee-Facilities Improvement | 2,212,818.12 | 1,500,000 | | 500,000 | 3,212,818 |
| University Facilities-Covid-19 | 67,787.47 | | | 15,000 | 52,787 |
| Utility Reserves | 541,042.38 | | | | 541,042 |
| Boulevard Commons Ext | 2,361,193.26 | | | 500,000 | 1,861,193 |
| State Appropriations: | | | | | |
| ADA Compliance | 115,316.00 | | | | 115,316 |
| TSSBA: | | | | | |
| None | | | | | |
| Total | 189,272,886.14 | 1,550,000 | · | - 13,857,341 | - 176,965,545 |
| | | | | | |

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS ANALYSIS OF CHANGES IN RENEWAL AND REPLACEMENT FUNDS ESTIMATED BUDGET 2022-23

| | B 4 4 4 4 5 4 5 4 5 4 5 4 5 5 5 5 5 5 5 | | | | | DEDUCTIONS | | | PROJECT |
|---|--|---------------------------|----------------------|--------------|---------------------|--------------|--------------|---------------------|-------------------------|
| ACCOUNT NAME | BALANCE JUNE 30, 2022 | CURRENT FUND TRANSFERS | INVESTMENT INCOME | REALLOCATION | OTHER (FOOTNOTE) | EXPENDITURES | REALLOCATION | OTHER (FOOTNOTE) | BALANCE JUNE 30, 202 |
| ACCOUNT NAME | JUNE 30, 2022 | TRANSFERS | INCOME | REALLOCATION | (FOOTNOTE) | EXPENDITORES | REALLOCATION | (FOOTNOTE) | JUNE 30, 202 |
| Parking R & R | 1,224,719 | 109,800 | 1,940 | - | - | 276,130 | - | - | 1,060,3 |
| Bookstore | 864,403 | 82,830 | 1,410 | - | - | - | - | - | 948,6 |
| Food Service | 1,999,688 | 2,102,950 | 4,200 | - | - | 296,700 | - | | 3,810,1 |
| Student Housing | 1,480,085 | 1,202,400 | 10,160 | - | - | 1,146,430 | - | - | 1,546,2 |
| Center for Physical Activity | 973,480 | 136,200 | 1,660 | - | - | 154,460 | - | - | 956,8 |
| Post Office | 64,594 | 23,900 | 170 | - | - | 5,800 | - | - | 82,8 |
| Vending | 131,706 | 2,060 | 220 | | | | | | 133,9 |
| Total Auxiliary | 6,738,676 | 3,660,140 | 19,760 | | | 1,879,520 | | | 8,539,0 |
| Computer Center | 2,571,715 | 500,000 | 3,990 | - | 150,000 | 912,850 | - | | 2,312,8 |
| E-Watch | 219,844 | 25,000 | 350 | - | - | - | - | - | 245, |
| ITS ERP & Telecomm | - | 1,500,000 | 7,000 | - | - | - | - | - | 1,507, |
| Motor Pool | 43,677 | | 80 | - | - | - | - | - | 43, |
| Telecommunications | 201,414 | 50,000 | 290 | | | | | | 251, |
| Total Service Centers | 3,036,651 | 2,075,000 | 11,710 | | 150,000 | 912,850 | | | 4,360, |
| Fine Arts RR | 1,301,579 | | | | | | | | 1,301, |
| University Center Projects | (26,701) | 660,000 | 2,100 | - | - | 2,018 | - | - | 633, |
| Equipment Replacement/Primary rsrv | 9,311,273 | | 14,650 | - | - | - | - | - | 9,325, |
| Equipment Replacement #2 | 1,517,399 | | 2,640 | - | | - | - | - | 1,520, |
| Arts Initiative Reserve R R | 1,000,467 | | 6,250 | - | | | | | 1,006, |
| Micro CT RR | 22,890 | | 330 | | | | | | 23, |
| Computer Replacement | 523,959 | 350,000 | 630 | - | | 534,510 | - | - | 340, |
| Repurposed PC Warranty | 70,971 | | 125 | - | | - | - | - | 71, |
| University School | 971,438 | 30,000 | 1,460 | - | - | 106,400 | - | - | 896, |
| Campus ID System | 64,090 | 40,300 | 125 | - | - | 10,650 | - | - | 93, |
| Technology Access Fee | 741,443 | 50,000 | 1,310 | - | - | - | - | - | 792 |
| Business & Finance Admin Systems | 918,668 | 125,000 | 1,460 | - | - | 96,960 | - | - | 948 |
| Facilities-Athletics | 3,723 | | 10 | - | - | - | - | - | 3 |
| Sports Club | 213,257 | | 370 | - | - | 5,930 | - | - | 207 |
| Esports | 154,243 | 77,000 | 240 | - | - | - | - | - | 231 |
| Biology Lab Facilty Enhancement | 20,075 | | 120 | | | | | | 20 |
| BHWC Clinic PSYC R&R | 9,117 | | 20 | - | | - | - | - | 9 |
| College Arts Sciences RR | 300,067 | | 20 | - | - | - | - | - | 300, |
| Clemmer College | 222,712 | | 710 | - | | - | - | - | 223, |
| Provost RR | 400,000 | | 120 | | | | | | 400, |
| College of Nursing R&R | 693,099 | | 200 | - | - | - | - | - | 693, |
| Clinical & Rehabilitative Health Sciences | 75,622 | | 50 | - | - | 50,000 | - | - | 25, |
| Public Health R&R | 23,535 | | 50 | - | - | 23,490 | - | - | |
| Business Finance RR | 12,770 | | 50 | | | | | | 12, |
| Rcorp Valleybrook RR | - | 829,750 | 50 | | | | | | 829, |
| Administration R&R | 45,728 | | 230 | - | - | 19,760 | - | - | 26, |
| Facilities Project RR | 299,090 | 713,350 | 150 | | - | 393,590 | | 1,250 2 | 617, |
| Natural History Museum | 101,365 | | 180 | | | 10,640 | | - | 90 |
| Total Other | 18,991,880 | 2,875,400 | 33,650 | - | - | 1,253,948 | - | 1,250 | 20,645, |
| TOTAL RENEWAL AND REPLACEMENT | | | | | | | | | |
| | | | | | | | | | |

¹ Service Transfer

² Refund to department

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS ANALYSIS OF CHANGES IN RENEWAL AND REPLACEMENT FUNDS PROPOSED BUDGET 2023-24

| | | | ADDI | TIONS | | | | PROJECT | |
|---|---------------|--------------|------------|--------------|------------|---------------------|--------------|------------|---------------|
| | BALANCE | CURRENT FUND | INVESTMENT | | OTHER | | | OTHER | BALANCE |
| ACCOUNT NAME | JUNE 30, 2023 | TRANSFERS | INCOME | REALLOCATION | (FOOTNOTE) | EXPENDITURES | REALLOCATION | (FOOTNOTE) | JUNE 30, 2024 |
| Parking R & R | 1,060,329 | 110,670 | 1,960 | - | - | 284,690 | - | - | 888,269 |
| Bookstore | 948,643 | 82,610 | 1,420 | | | 201,000 | _ | | 1,032,673 |
| Food Service | 3,810,138 | 1,886,400 | 4,240 | _ | _ | 305,898 | _ | _ | 5,394,880 |
| Student Housing | 1,546,215 | 1,886,790 | 10,260 | | | 1,181,969 | | | 2,261,296 |
| Center for Physical Activity | 956,880 | 86,540 | 1,680 | _ | _ | 159,248 | _ | _ | 885,852 |
| Post Office | 82,864 | 19,190 | 170 | - | - | 5,980 | - | - | 96,245 |
| Vending | 133,986 | 2,050 | 220 | - | - | 5,500 | - | - | 136,256 |
| | 8,539,056 | 4,074,250 | 19,950 | <u> </u> | | 1,937,785 | | | 10,695,471 |
| Total Auxiliary | 6,539,050 | 4,074,250 | 19,950 | <u>-</u> | <u>-</u> | 1,937,765 | | | 10,095,471 |
| Computer Center | 2,312,855 | - | 4,030 | - | | 941,148 | - | - | 1,375,737 |
| E-Watch | 245,194 | 25,000 | 350 | - | - | - | - | - | 270,544 |
| ITS ERP & Telecomm | 1,507,000 | - | 4,500 | | | 500,000 | | | 1,011,500 |
| Motor Pool | 43,757 | - | 80 | - | - | - | - | - | 43,837 |
| Telecommunications | 251,704 | 50,000 | 300 | - | - | - | - | - | 302,004 |
| Total Service Centers | 4,360,511 | 75,000 | 9,260 | | - | 1,441,148 | - | - | 3,003,622 |
| Fine Arts RR | 1 201 570 | | 4 500 | | | 500.000 | | | 000 070 |
| | 1,301,579 | - | 4,500 | - | - | 500,000 | - | - | 806,079 |
| University Center Projects | 633,381 | 660,000 | 2,120 | - | - | 2,081 | - | - | 1,293,420 |
| Equipment Replacement/Primary rsrv | 9,325,923 | - | 14,800 | - | - | - | - | - | 9,340,723 |
| Equipment Replacement #2 | 1,520,039 | - | 2,670 | - | - | - | - | - | 1,522,709 |
| Arts Initiative Reserve R R | 1,006,717 | - | 6,310 | - | - | - | - | - | 1,013,027 |
| Micro CT RR | 23,220 | - | 70 | - | - | - | - | - | 23,290 |
| Computer Replacement | 340,079 | 350,000 | 640 | - | - | 551,080 | - | - | 139,639 |
| Repurposed PC Warranty | 71,096 | - | 130 | - | - | - | - | - | 71,226 |
| University School | 896,498 | 30,000 | 1,480 | - | - | 109,698 | - | - | 818,280 |
| Campus ID System | 93,865 | 40,300 | 130 | - | - | 10,980 | - | - | 123,314 |
| Technology Access Fee | 792,753 | 50,000 | 1,320 | - | - | - | - | - | 844,073 |
| Business & Finance Admin Systems | 948,168 | 125,000 | 1,480 | - | - | 99,966 | - | - | 974,683 |
| Facilities-Athletics | 3,733 | - | 10 | - | - | - | - | - | 3,744 |
| Sports Club | 207,697 | - | 380 | - | - | 6,114 | - | - | 201,963 |
| Esports | 231,483 | 77,000 | 250 | - | - | - | - | - | 308,733 |
| Biology Lab Facilty Enhancement | 10,195 | - | 100 | - | - | - | - | - | 10,295 |
| BHWC Clinic PSYC R&R | 9,137 | - | 20 | - | - | - | - | - | 9,157 |
| College Arts Sciences RR | 300,087 | - | 20 | - | - | - | - | - | 300,107 |
| Clemmer College | 223,422 | - | 720 | - | - | - | - | - | 224,142 |
| Provost RR | 400,120 | - | 500 | - | - | 150,000 | - | - | 250,620 |
| College of Nursing R&R | 693,299 | - | 200 | - | - | - | - | - | 693,499 |
| Clinical & Rehabilitative Health Sciences | 25,672 | - | 50 | - | - | 51,550 | - | - | (25,828) |
| Public Health R&R | 95 | - | 50 | - | - | 24,218 | - | - | (24,074) |
| Business Finance RR | 12,820 | - | 100 | - | - | - | - | - | 12,920 |
| Rcorp Valleybrook RR | 829,800 | - | 1,000 | - | - | - | - | - | 830,800 |
| Administration R&R | 26,198 | - | 230 | - | | 20,373 | - | - | 6,055 |
| Facilities Project RR | 617,750 | - | 150 | | | 405,791 | | | 212,109 |
| Natural History Museum | 90,905 | | 150 | | | ² 10,970 | | | 80,085 |
| Total Other | 20,635,732 | 1,332,300 | 39,580 | - | - | 1,942,820 | - | - | 20,064,792 |
| | | | | | | | | | |
| Total | 33,535,299 | 5,481,550 | 68,790 | - | - | 5,321,754 | - | - | 33,763,885 |
| | | | | | | | | | |

¹ Service transfer \$150,000

2 Museum Admission Fees

| | PROJECT | _ | ADDI | TIONS | | | DEDU | CTIONS | | PROJECT |
|--------------------------------------|---------------|--------------|------------|--------------|------------|-----------|-----------|--------------|---------------------|---------------|
| | BALANCE | CURRENT FUND | INVESTMENT | | OTHER | | | | OTHER | BALANCE |
| ACCOUNT NAME | JUNE 30, 2022 | TRANSFERS | INCOME | REALLOCATION | (FOOTNOTE) | Principal | Interest | REALLOCATION | (FOOTNOTE) | JUNE 30, 2023 |
| | | | | | | | | | 1 | |
| Culp Renovation (332) | 2,454,760 | 685,000 | 1,700 | - | - | 379,510 | 76,700 | - | 6,160 ¹ | 2,679,090 |
| Culp Addition (352) | 10,468,352 | 2,267,920 | - | - | - | 801,810 | 1,328,510 | - | 54,450 ² | 10,551,502 |
| Soccer (335) | 1,179,434 | 240,000 | 750 | - | - | 176,420 | 33,600 | - | 1,450 | 1,208,714 |
| Baseball (343) | 594,904 | 220,000 | - | - | - | 121,350 | 52,470 | - | 1,890 | 639,194 |
| Energy Performance II (337) | 906,145 | 645,400 | - | - | - | 598,990 | 46,390 | - | 2,460 | 903,705 |
| Fine Arts (353) | 475,344 | 827,600 | - | - | - | 708,500 | 119,110 | - | 12,230 ¹ | 463,104 |
| Center for Physical Activities (322) | 841,071 | 768,360 | - | - | - | 494,560 | 220,030 | - | 3,050 ¹ | 891,791 |
| Recreation Center Expansion (347) | - | 269,450 | - | - | - | 165,870 | 96,340 | - | 7,240 ¹ | - |
| Football Stadium (350) | 1,088,966 | 803,460 | - | - | - | 216,150 | 557,340 | - | 14,490 ¹ | 1,104,446 |
| Buc Ridge Apartments (320) | - | 516,290 | - | - | - | 509,190 | 6,080 | - | 1,020 ¹ | - |
| Buc Ridge Addition (325) | - | 215,450 | - | - | - | 191,080 | 24,370 | - | - 1 | - |
| Davis Renovations (326) | - | 226,340 | - | - | - | 223,480 | 2,860 | - | - 1 | - |
| Governors Hall (327) | - | 1,055,880 | - | - | - | 782,900 | 268,200 | - | 4,780 ¹ | - |
| Housing Renovations (331) | - | 1,140,880 | - | - | - | 947,100 | 186,120 | - | 7,660 1 | - |
| Main Campus Apts Phase II (336) | 695,202 | 2,090,950 | - | - | - | 1,252,030 | 648,050 | - | 14,220 ¹ | 871,852 |
| Buc Ridge Phase III (339) | - | 346,980 | - | - | - | 197,980 | 146,410 | - | 2,590 1 | - |
| Buc Ridge Phase IV (344) | - | 367,610 | - | - | - | 209,750 | 155,110 | - | 2,750 ¹ | - |
| MSH Renovation (345) | - | 218,530 | - | - | - | 166,150 | 48,890 | - | 3,490 ¹ | - |
| Powell/West Renovation (346) | - | 187,390 | - | - | - | 145,130 | 39,210 | - | 3,050 ¹ | - |
| Parking Garage (348) | - | 980,530 | - | - | - | 578,980 | 336,270 | - | 25,270 ¹ | 40,010 |
| Millennium Ctr Parking Garage (354) | - | 240,140 | - | - | - | 156,790 | 76,510 | - | 6,840 ¹ | - |
| | | | | | | | - | | | |
| Total | 18,704,177 | 14,314,160 | 2,450 | | | 9,023,720 | 4,468,570 | <u> </u> | 175,090 | 19,353,407 |

1 Administrative Charges

2 Administrative Charges - \$49,450, Transfer to Unrestricted \$5,000

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS ANALYSIS OF CHANGES IN RETIREMENT OF INDEBTEDNESS PROPOSED BUDGET 2023-24

| | PROJECT | | ADDI | TIONS | | | DEDU | CTIONS | | PROJECT |
|--------------------------------------|--------------------------|---------------------------|----------------------|--------------|---------------------|-----------|-----------|--------------|---------------------|--------------------------|
| ACCOUNT NAME | BALANCE JUNE 30, 2023 | CURRENT FUND TRANSFERS | INVESTMENT INCOME | REALLOCATION | OTHER (FOOTNOTE) | Principal | Interest | REALLOCATION | OTHER (FOOTNOTE) | BALANCE JUNE 30, 2024 |
| Culp Renovation (332) | 2,679,090 | 685,000 | | - | | 302,580 | 61,100 | - | 7,080 1 | 2,993,330 |
| Culp Addition (352) | 10,551,502 | 2,266,460 | 1,700 | - | | 836,470 | 1,293,840 | - | 55,980 ² | 10,633,372 |
| Soccer (335) | 1,208,714 | 239,460 | - | - | | 184,630 | 24,990 | - | 1,770 ¹ | 1,236,784 |
| Baseball (343) | 639,194 | 219,510 | 750 | - | | 127,270 | 46,550 | - | 120 ¹ | 685,514 |
| Energy Performance II (337) | 903,705 | 645,400 | - | - | | 628,150 | 15,700 | - | 3,590 ¹ | 901,665 |
| Fine Arts (353) | 463,104 | 827,600 | - | - | | 726,390 | 101,220 | - | 13,600 ¹ | 449,494 |
| Center for Physical Activities (322) | 891,791 | 773,020 | - | - | | 507,760 | 207,730 | - | 4,020 1 | 945,301 |
| Recreation Center Expansion (347) | - | 262,630 | - | - | | 168,790 | 93,420 | - | 420 ¹ | - |
| Football Stadium (350) | 1,104,446 | 801,910 | - | - | | 227,230 | 546,260 | - | 14,900 ¹ | 1,117,966 |
| Buc Ridge Addition (325) | - | 215,720 | - | - | | 191,720 | 24,000 | - | - 1 | - |
| Davis Renovations (326) | - | 226,730 | - | - | | 224,300 | 2,430 | - | - 1 | - |
| Governors Hall (327) | - | 1,047,670 | - | - | | 804,350 | 239,650 | - | 3,670 ¹ | - |
| Housing Renovations (331) | - | 1,141,720 | - | - | | 994,880 | 140,930 | - | 5,910 ¹ | - |
| Main Campus Apts Phase II (336) | 871,852 | 2,403,290 | - | - | | 1,299,580 | 599,700 | - | 4,010 ¹ | 1,371,852 |
| Buc Ridge Phase III (339) | - | 346,660 | - | - | | 206,170 | 138,220 | - | 2,270 ¹ | - |
| Buc Ridge Phase IV (344) | - | 367,270 | - | - | | 218,430 | 146,430 | - | 2,410 ¹ | - |
| MSH Renovation (345) | - | 214,210 | - | - | | 169,660 | 41,390 | - | 3,160 ¹ | - |
| Powell/West Renovation (346) | - | 187,110 | - | - | | 148,200 | 36,150 | - | 2,760 ¹ | - |
| Parking Garage (348) | 40,010 | 949,350 | - | - | | 589,150 | 326,090 | - | 24,120 ¹ | 50,000 |
| Millennium Ctr Parking Garage (354) | | 239,820 | | | | 160,750 | 72,550 | | 6,520 ¹ | |
| Total | 19,353,408 | 14,060,540 | 2,450 | | | 8,716,460 | 4,158,350 | - | 156,310 | 20,385,278 |

1 Administration Charge

2 Administration Charge - \$5,000, Transfer to Unrestricted - \$5,000

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE JULY BUDGET 2023-24 REMEDIAL, DEVELOPMENTAL, and PRESCRIBED COURSES EXPENDITURES

| | ACTUAL | OCTOBER | ESTIMATED | JULY |
|---------------------|-------------|---------------|--------------|--------------|
| | 2021-22 | 2022-23 | 2022-23 | 2023-24 |
| Admin Salaries | - | - | - | - |
| Academic Salaries | 77,710.00 | 71,970.00 | 81,970.00 | 71,970.00 |
| Supporting Salaries | 1,457.00 | 5,350.00 | 5,350.00 | 5,350.00 |
| Student Wages | - | - | - | - |
| Employee Benefits | 9,783.00 | 9,200.00 | 9,200.00 | 9,200.00 |
| Travel | - | 500.00 | 500.00 | 500.00 |
| Operating Expenses | 852.00 | 82,020.00 | 72,020.00 | 12,660.00 |
| Capital Outlay | - | - | - | - |
| TOTAL | \$89,802.00 | \$ 169,040.00 | \$169,040.00 | \$ 99,680.00 |

EAST TENNESSEE STATE UNIVERSITY-GENERAL ACADEMIC CAMPUS UNRESTRICTED E&G LONGEVITY REPORTING FORM JULY PROPOSED BUDGET 2023-24

| | ESTIMATED 2022-23 | PROPOSED 2023-24 |
|----------------------------------|----------------------|---------------------|
| Total Unrestricted E&G longevity | \$ 1,658,100.00 | \$ 1,576,630.00 |