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2020

### 2020-2021 - College of Pharmacy Operating Budget (July)

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# EAST TENNESSEE STATE UNIVERSITY

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BILL GATTON COLLEGE of PHARMACY

OPERATING BUDGET  
2020-2021

**THE STATE UNIVERSITY AND COMMUNITY COLLEGE SYSTEM OF TENNESSEE  
EAST TENNESSEE STATE UNIVERSITY - BILL GATTON COLLEGE OF PHARMACY  
JULY PROPOSED BUDGET 2020-2021  
BUDGET SUMMARY  
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ETSU  
Summary Of Unrestricted Current Funds Available And Applied  
July Budget 2020-21

|                                          | Actual<br>2018-19 | October<br>Budget<br>2019-20 | Estimated<br>Budget<br>2019-20 | % Change<br>Over<br>Actual | July<br>Budget<br>2020-21 | % Change<br>Over<br>Actual |
|------------------------------------------|-------------------|------------------------------|--------------------------------|----------------------------|---------------------------|----------------------------|
| Unrestricted Current Fund Balances       |                   |                              |                                |                            |                           |                            |
| at Beginning of Period                   |                   |                              |                                |                            |                           |                            |
| Allocation for Encumbrances              | 34,876            | 74,200                       | 74,200                         | 112.8                      | 74,200                    | 112.8                      |
| Allocation for Working Capital           | 23,173            | 70,000                       | 70,000                         | 202.1                      | 70,000                    | 202.1                      |
| Special Allocations                      | 229,700           | 234,800                      | 234,800                        | 02.2                       | 234,800                   | 02.2                       |
| Unallocated Balance                      | 792,242           | 1,676,000                    | 1,676,000                      | 111.6                      | 0                         | -100.0                     |
| Total Unrestricted Current Fund Balances | 1,079,991         | 2,055,000                    | 2,055,000                      | 90.3                       | 379,000                   | -64.9                      |
| Revenues                                 |                   |                              |                                |                            |                           |                            |
| Education and General                    |                   |                              |                                |                            |                           |                            |
| Tuition and Fees                         | 11,546,929        | 11,526,800                   | 11,498,700                     | -00.4                      | 10,955,700                | -05.1                      |
| Federal Grants and Contracts             | 4,056             | 0                            | 0                              | -100.0                     | 0                         | -100.0                     |
| Private Grants and Contracts             | 337               | 0                            | 200                            | -40.7                      | 0                         | -100.0                     |
| Private Gifts                            | 0                 | 0                            | 60,000                         |                            | 81,200                    |                            |
| Other Sources                            | 1,949             | 15,000                       | 1,700                          | -12.8                      | 2,500                     | 28.3                       |
| Total Education and General              | 11,553,271        | 11,541,800                   | 11,560,600                     | 00.1                       | 11,039,400                | -04.4                      |
| Sales & Services of Aux Enterprises      |                   |                              |                                |                            |                           |                            |
| Total Revenues                           | 11,553,271        | 11,541,800                   | 11,560,600                     | 00.1                       | 11,039,400                | -04.4                      |
| Expenditures and Transfers               |                   |                              |                                |                            |                           |                            |
| Education and General                    |                   |                              |                                |                            |                           |                            |
| Instruction                              | 6,353,114         | 7,905,000                    | 7,885,700                      | 24.1                       | 7,146,300                 | 12.5                       |
| Research                                 | 149,347           | 533,000                      | 530,000                        | 254.9                      | 108,100                   | -27.6                      |
| Academic Support                         | 1,315,983         | 1,637,600                    | 1,637,600                      | 24.4                       | 1,311,700                 | -00.3                      |
| Student Services                         | 639,356           | 714,400                      | 684,800                        | 07.1                       | 661,500                   | 03.5                       |
| Institutional Support                    | 452,410           | 609,800                      | 613,500                        | 35.6                       | 595,700                   | 31.7                       |
| Operation & Maintenance of Plant         | 489,044           | 648,000                      | 658,500                        | 34.7                       | 494,500                   | 01.1                       |
| Scholarships & Fellowships               | 481,362           | 467,600                      | 529,700                        | 10.0                       | 416,000                   | -13.6                      |
| Total Education and General              | 9,880,616         | 12,515,400                   | 12,539,800                     | 26.9                       | 10,733,800                | 08.6                       |
| Mandatory Transfers for:                 |                   |                              |                                |                            |                           |                            |
| Principal & Interest                     | 661,000           | 661,000                      | 661,000                        | 00.0                       | 661,000                   | 00.0                       |
| Total Mandatory Transfers                | 661,000           | 661,000                      | 661,000                        | 00.0                       | 661,000                   | 00.0                       |
| Non-Mandatory Transfers for:             |                   |                              |                                |                            |                           |                            |
| Transfers to Unexpended Plant Fund       | 36,635            | 38,300                       | 35,900                         | -02.0                      | 35,100                    | -04.2                      |
| Transfers from Renewal & Replacements    | 0                 | 0                            | 0                              |                            | -390,500                  |                            |
| Total Non-Mandatory Transfers            | 36,635            | 38,300                       | 35,900                         | -02.0                      | -355,400                  | -1070.1                    |

ETSU  
Summary Of Unrestricted Current Funds Available And Applied  
July Budget 2020-21

|                                                        | Actual<br>2018-19 | October<br>Budget<br>2019-20 | Estimated<br>Budget<br>2019-20 | % Change<br>Over<br>Actual | July<br>Budget<br>2020-21 | % Change<br>Over<br>Actual |
|--------------------------------------------------------|-------------------|------------------------------|--------------------------------|----------------------------|---------------------------|----------------------------|
| Total Education and General                            | 10,578,251        | 13,214,700                   | 13,236,700                     | 25.1                       | 11,039,400                | 04.4                       |
| Auxiliary Enterprises Expenditures                     |                   |                              |                                |                            |                           |                            |
| Total Auxiliary Expenditures                           | 0                 | 0                            | 0                              | 00.0                       | 0                         | 00.0                       |
| Mandatory Transfers for:                               |                   |                              |                                |                            |                           |                            |
| Total Mandatory Transfers                              | 0                 | 0                            | 0                              | 00.0                       | 0                         | 00.0                       |
| Non-Mandatory Transfers for:                           |                   |                              |                                |                            |                           |                            |
| Total Non-Mandatory Transfers                          | 0                 | 0                            | 0                              | 00.0                       | 0                         | 00.0                       |
| Total Auxiliary Enterprises                            | 0                 | 0                            | 0                              | 00.0                       | 0                         | 00.0                       |
| Total Expenditures And Transfers                       | 10,578,251        | 13,214,700                   | 13,236,700                     | 25.1                       | 11,039,400                | 04.4                       |
| Other                                                  |                   |                              |                                |                            |                           |                            |
| Total Other                                            | 0                 | 0                            | 0                              | 00.0                       | 0                         | 00.0                       |
| Unrestricted Current Fund Balances<br>at End of Period |                   |                              |                                |                            |                           |                            |
| Allocation for Encumbrances                            | 74,197            | 74,200                       | 74,200                         | 00.0                       | 74,200                    | 00.0                       |
| Allocation for Working Capital                         | 70,002            | 69,900                       | 69,900                         | -00.1                      | 70,000                    | 00.0                       |
| Special Allocations                                    | 234,800           | 238,000                      | 234,800                        | 00.0                       | 234,800                   | 00.0                       |
| Unallocated Balance                                    | 1,676,012         | 0                            | 0                              | -100.0                     | 0                         | -100.0                     |
| Total Unrestricted Current Fund Balances               | 2,055,011         | 382,100                      | 378,900                        | -81.6                      | 379,000                   | -81.6                      |

ETSU  
Special Allocations  
July Budget 2020-21

|                                                    | Actual<br>2018-19 | October<br>Budget<br>2019-20 | Estimated<br>Budget<br>2019-20 | July<br>Budget<br>2020-21 |
|----------------------------------------------------|-------------------|------------------------------|--------------------------------|---------------------------|
| At Beginning of Period                             |                   |                              |                                |                           |
| 2% to 5% Reserve                                   | 229,700           | 234,800                      | 234,800                        | 234,800                   |
| Allocation for Compensated Absences                |                   |                              |                                |                           |
| Allocation for Student Activity Fees               |                   |                              |                                |                           |
| Allocation for Technology Access Fees              |                   |                              |                                |                           |
| Allocation for Auxiliary Contingency               |                   |                              |                                |                           |
| Allocation for Specialized Academic Course Fees    |                   |                              |                                |                           |
| Allocation for Unexpended Contracts                |                   |                              |                                |                           |
| Allocation for Conferences and Institutes          |                   |                              |                                |                           |
| Allocation for Floyd Scholarship                   |                   |                              |                                |                           |
| Allocation for RODP                                |                   |                              |                                |                           |
| Allocation for Res/Spec Program                    |                   |                              |                                |                           |
| Allocation for OPEB                                |                   |                              |                                |                           |
| Allocation for Designated Appropriations           |                   |                              |                                |                           |
| Allocation for Sustainable Campus Fee              |                   |                              |                                |                           |
| Allocation for AMBA                                |                   |                              |                                |                           |
| Allocation for International Education Fee         |                   |                              |                                |                           |
| Allocation for Cost Centers                        |                   |                              |                                |                           |
| Allocation for Center for Global Sports Leadership |                   |                              |                                |                           |
| Allocation for Colleges and Administration Units   |                   |                              |                                |                           |
| Allocation for ASRL Comm Outreach                  |                   |                              |                                |                           |
| Allocation for Miscellaneous Course Fees           |                   |                              |                                |                           |
| Total                                              | 229,700           | 234,800                      | 234,800                        | 234,800                   |
| At End of Period                                   |                   |                              |                                |                           |
| 2% to 5% Reserve                                   | 234,800           | 238,000                      | 234,800                        | 234,800                   |
| Allocation for Compensated Absences                |                   |                              |                                |                           |
| Allocation for Student Activity Fees               |                   |                              |                                |                           |
| Allocation for Technology Access Fees              |                   |                              |                                |                           |
| Allocation for Auxiliary Contingency               |                   |                              |                                |                           |
| Allocation for Specialized Academic Course Fees    |                   |                              |                                |                           |
| Allocation for Unexpended Contracts                |                   |                              |                                |                           |
| Allocation for Conferences and Institutes          |                   |                              |                                |                           |
| Allocation for Floyd Scholarship                   |                   |                              |                                |                           |
| Allocation for RODP                                |                   |                              |                                |                           |
| Allocation for Res/Spec Program                    |                   |                              |                                |                           |
| Allocation for OPEB                                |                   |                              |                                |                           |
| Allocation for Designated Appropriations           |                   |                              |                                |                           |
| Allocation for AMBA                                |                   |                              |                                |                           |
| Allocation for Sustainable Campus Fee              |                   |                              |                                |                           |
| Allocation for International Education Fee         |                   |                              |                                |                           |
| Allocation for Cost Centers                        |                   |                              |                                |                           |
| Allocation for ASRL Comm Outreach                  |                   |                              |                                |                           |
| Allocation for Miscellaneous Course Fee            |                   |                              |                                |                           |

ETSU  
Special Allocations  
July Budget 2020-21

|                                                    | Actual<br>2018-19 | October<br>Budget<br>2019-20 | Estimated<br>Budget<br>2019-20 | July<br>Budget<br>2020-21 |
|----------------------------------------------------|-------------------|------------------------------|--------------------------------|---------------------------|
| Allocation for Center for Global Sports Leadership |                   |                              |                                |                           |
| Allocation for Colleges and Administration Units   |                   |                              |                                |                           |
| Total                                              | 234,800           | 238,000                      | 234,800                        | 234,800                   |

ETSU  
Unrestricted Educational And General Expenditures By Budget Category  
Actual 2018-19

|                                                    | Professional<br>Salaries | Other<br>Salaries | Employee<br>Benefits | Travel  | Operating<br>Expense | Capital<br>Outlay | Total     | % OF<br>Total<br>E & G |
|----------------------------------------------------|--------------------------|-------------------|----------------------|---------|----------------------|-------------------|-----------|------------------------|
| UNRESTRICTED EXPENDITURES<br>EDUCATION AND GENERAL |                          |                   |                      |         |                      |                   |           |                        |
| Instruction                                        | 3,921,307                | 421,201           | 1,290,230            | 76,144  | 644,232              | 0                 | 6,353,114 | 64.30                  |
| Research                                           | 0                        | 0                 | 518                  | 3,609   | 136,453              | 8,767             | 149,347   | 1.51                   |
| Public Service                                     | 0                        | 0                 | 0                    | 0       | 0                    | 0                 | 0         | 0.00                   |
| Academic Support                                   | 785,091                  | 82,393            | 264,636              | 31,288  | 152,575              | 0                 | 1,315,983 | 13.32                  |
| Student Services                                   | 277,184                  | 97,767            | 164,365              | 28,405  | 71,635               | 0                 | 639,356   | 6.47                   |
| Institutional Support                              | 0                        | 0                 | 0                    | 1,532   | 450,878              | 0                 | 452,410   | 4.58                   |
| Oper & Maint of Plant                              | 0                        | 42,910            | 34,590               | 0       | 411,544              | 0                 | 489,044   | 4.95                   |
| Scholarships & Fellow                              | 0                        | 0                 | 0                    | 0       | 481,362              | 0                 | 481,362   | 4.87                   |
| Total Educational and General                      | 4,983,582                | 644,271           | 1,754,339            | 140,978 | 2,348,679            | 8,767             | 9,880,616 |                        |
| Total Unrestricted                                 | 4,983,582                | 644,271           | 1,754,339            | 140,978 | 2,348,679            | 8,767             | 9,880,616 |                        |



ETSU  
Unrestricted Educational And General Expenditures By Budget Category  
Revised 2019-20

|                                                    | Professional<br>Salaries | Other<br>Salaries | Employee<br>Benefits | Travel  | Operating<br>Expense | Capital<br>Outlay | Total      | % OF<br>Total<br>E & G |
|----------------------------------------------------|--------------------------|-------------------|----------------------|---------|----------------------|-------------------|------------|------------------------|
| UNRESTRICTED EXPENDITURES<br>EDUCATION AND GENERAL |                          |                   |                      |         |                      |                   |            |                        |
| Instruction                                        | 4,166,300                | 460,200           | 1,356,600            | 102,000 | 1,810,300            | 9,600             | 7,905,000  | 63.16                  |
| Research                                           | 0                        | 0                 | 0                    | 3,600   | 507,800              | 21,600            | 533,000    | 4.26                   |
| Public Service                                     | 0                        | 0                 | 0                    | 0       | 0                    | 0                 | 0          | 0.00                   |
| Academic Support                                   | 880,000                  | 102,800           | 248,300              | 37,600  | 368,900              | 0                 | 1,637,600  | 13.08                  |
| Student Services                                   | 287,100                  | 100,800           | 147,500              | 34,500  | 144,500              | 0                 | 714,400    | 5.71                   |
| Institutional Support                              | 75,600                   | 0                 | 22,200               | 3,000   | 509,000              | 0                 | 609,800    | 4.87                   |
| Oper & Maint of Plant                              | 0                        | 86,100            | 49,700               | 0       | 512,200              | 0                 | 648,000    | 5.18                   |
| Scholarships & Fellow                              | 0                        | 0                 | 0                    | 0       | 467,600              | 0                 | 467,600    | 3.74                   |
| Total Educational and General                      | 5,409,000                | 749,900           | 1,824,300            | 180,700 | 4,320,300            | 31,200            | 12,515,400 |                        |
| Total Unrestricted                                 | 5,409,000                | 749,900           | 1,824,300            | 180,700 | 4,320,300            | 31,200            | 12,515,400 |                        |

ETSU  
Unrestricted Educational And General Expenditures By Budget Category  
Estimated 2019-20

|                                                    | Professional<br>Salaries | Other<br>Salaries | Employee<br>Benefits | Travel  | Operating<br>Expense | Capital<br>Outlay | Total      | % OF<br>Total<br>E & G |
|----------------------------------------------------|--------------------------|-------------------|----------------------|---------|----------------------|-------------------|------------|------------------------|
| UNRESTRICTED EXPENDITURES<br>EDUCATION AND GENERAL |                          |                   |                      |         |                      |                   |            |                        |
| Instruction                                        | 4,312,000                | 460,500           | 1,458,900            | 99,100  | 1,545,600            | 9,600             | 7,885,700  | 62.89                  |
| Research                                           | 0                        | 0                 | 0                    | 3,600   | 499,800              | 26,600            | 530,000    | 4.23                   |
| Public Service                                     | 0                        | 0                 | 0                    | 0       | 0                    | 0                 | 0          | 0.00                   |
| Academic Support                                   | 870,800                  | 102,800           | 260,200              | 43,600  | 360,200              | 0                 | 1,637,600  | 13.06                  |
| Student Services                                   | 287,100                  | 100,800           | 159,800              | 35,800  | 101,300              | 0                 | 684,800    | 5.46                   |
| Institutional Support                              | 75,100                   | 0                 | 36,200               | 3,000   | 499,200              | 0                 | 613,500    | 4.89                   |
| Oper & Maint of Plant                              | 0                        | 66,300            | 52,500               | 0       | 539,700              | 0                 | 658,500    | 5.25                   |
| Scholarships & Fellow                              | 0                        | 0                 | 0                    | 0       | 529,700              | 0                 | 529,700    | 4.22                   |
| Total Educational and General                      | 5,545,000                | 730,400           | 1,967,600            | 185,100 | 4,075,500            | 36,200            | 12,539,800 |                        |
| Total Unrestricted                                 | 5,545,000                | 730,400           | 1,967,600            | 185,100 | 4,075,500            | 36,200            | 12,539,800 |                        |

ETSU  
Unrestricted Educational And General Expenditures By Budget Category  
Proposed 2020-21

|                                                    | Professional<br>Salaries | Other<br>Salaries | Employee<br>Benefits | Travel  | Operating<br>Expense | Capital<br>Outlay | Total      | % OF<br>Total<br>E & G |
|----------------------------------------------------|--------------------------|-------------------|----------------------|---------|----------------------|-------------------|------------|------------------------|
| UNRESTRICTED EXPENDITURES<br>EDUCATION AND GENERAL |                          |                   |                      |         |                      |                   |            |                        |
| Instruction                                        | 4,220,000                | 426,100           | 1,522,200            | 74,700  | 903,300              | 0                 | 7,146,300  | 66.58                  |
| Research                                           | 0                        | 0                 | 0                    | 0       | 108,100              | 0                 | 108,100    | 1.01                   |
| Public Service                                     | 0                        | 0                 | 0                    | 0       | 0                    | 0                 | 0          | 0.00                   |
| Academic Support                                   | 711,300                  | 119,300           | 280,700              | 32,600  | 167,800              | 0                 | 1,311,700  | 12.22                  |
| Student Services                                   | 283,500                  | 92,100            | 183,800              | 33,300  | 68,800               | 0                 | 661,500    | 6.16                   |
| Institutional Support                              | 61,400                   | 0                 | 29,900               | 3,500   | 500,900              | 0                 | 595,700    | 5.55                   |
| Oper & Maint of Plant                              | 0                        | 43,600            | 39,100               | 0       | 411,800              | 0                 | 494,500    | 4.61                   |
| Scholarships & Fellow                              | 0                        | 0                 | 0                    | 0       | 416,000              | 0                 | 416,000    | 3.88                   |
| Total Educational and General                      | 5,276,200                | 681,100           | 2,055,700            | 144,100 | 2,576,700            | 0                 | 10,733,800 |                        |
| Total Unrestricted                                 | 5,276,200                | 681,100           | 2,055,700            | 144,100 | 2,576,700            | 0                 | 10,733,800 |                        |

ETSU  
Detail Of Transfers  
July Budget 2020-21

|                                         | Actual<br>2018-19 | October<br>Budget<br>2019-20 | Estimated<br>Budget<br>2019-20 | July<br>Budget<br>2020-21 |
|-----------------------------------------|-------------------|------------------------------|--------------------------------|---------------------------|
| Educational And General                 |                   |                              |                                |                           |
| Mandatory Transfers                     |                   |                              |                                |                           |
| Retirement of Indebtedness:             |                   |                              |                                |                           |
| Retirement of Indebtedness              | 661,000           | 661,000                      | 661,000                        | 661,000                   |
| Loan Fund Matching-NDSL                 |                   |                              |                                |                           |
| Renewals and Replacements:              |                   |                              |                                |                           |
| Total E&G Mandatory Transfers           | 661,000           | 661,000                      | 661,000                        | 661,000                   |
| Non-Mandatory Transfers To (From)       |                   |                              |                                |                           |
| Unexpended Plant Funds:                 |                   |                              |                                |                           |
| Transfers to Unexpended Plant           | 36,635            | 38,300                       | 35,870                         | 35,140                    |
| Renewals and Replacements:              |                   |                              |                                |                           |
| Transfers from Renew and Replace        | 0                 | 0                            | 0                              | -390,450                  |
| Other:                                  |                   |                              |                                |                           |
| Total E&G Non-Mandatory Transfers       | 36,635            | 38,300                       | 35,870                         | -355,310                  |
| Total Educational And General           | 697,635           | 699,300                      | 696,870                        | 305,690                   |
| Auxiliary Enterprises                   |                   |                              |                                |                           |
| Mandatory Transfers                     |                   |                              |                                |                           |
| Retirement of Indebtedness:             |                   |                              |                                |                           |
| Retirement of Indebtedness              | 0                 | 0                            | 0                              | 0                         |
| Renewals and Replacements:              |                   |                              |                                |                           |
| Renewals and Replacements               | 0                 | 0                            | 0                              | 0                         |
| Total Auxiliary Mandatory Transfers     | 0                 | 0                            | 0                              | 0                         |
| Non-Mandatory Transfers To (From)       |                   |                              |                                |                           |
| Unexpended Plant Funds:                 |                   |                              |                                |                           |
| Unexpended Plant Funds                  | 0                 | 0                            | 0                              | 0                         |
| Unexpended Plant Funds                  | 0                 | 0                            | 0                              | 0                         |
| Renewals and Replacements:              |                   |                              |                                |                           |
| Renewals and Replacements               | 0                 | 0                            | 0                              | 0                         |
| Renewals and Replacements               | 0                 | 0                            | 0                              | 0                         |
| Other:                                  |                   |                              |                                |                           |
| Other                                   | 0                 | 0                            | 0                              | 0                         |
| Other                                   | 0                 | 0                            | 0                              | 0                         |
| Total Auxiliary Non-Mandatory Transfers | 0                 | 0                            | 0                              | 0                         |
| Total Auxiliary Enterprises             | 0                 | 0                            | 0                              | 0                         |
| Total Transfers                         | 697,635           | 699,300                      | 696,870                        | 305,690                   |

ETSU  
Unrestricted Expenditures And Transfers By Major Functional Area And Account For Fiscal Year  
Actual 2018-19

|                                        | Instruction | Research | Public<br>Service | Academic<br>Support | Student<br>Services | Inst.<br>Support | Operation &<br>Maintenance | Scholar/<br>Fellowships | Total<br>E & G | Auxiliary | Total      |
|----------------------------------------|-------------|----------|-------------------|---------------------|---------------------|------------------|----------------------------|-------------------------|----------------|-----------|------------|
| Salaries                               |             |          |                   |                     |                     |                  |                            |                         |                |           |            |
| Administrative/Professional            | 0           | 0        | 0                 | 382,440             | 0                   | 0                | 0                          | 0                       | 382,440        | 0         | 382,440    |
| Academic                               | 3,795,266   | 0        | 0                 | 163,561             | 0                   | 0                | 0                          | 0                       | 3,958,827      | 0         | 3,958,827  |
| Supporting                             | 229,601     | 0        | 0                 | 82,393              | 97,767              | 0                | 42,910                     | 0                       | 452,671        | 0         | 452,671    |
| Students                               | 25          | 0        | 0                 | 0                   | 0                   | 0                | 0                          | 0                       | 25             | 0         | 25         |
| Medical Residents                      | 191,575     | 0        | 0                 | 0                   | 0                   | 0                | 0                          | 0                       | 191,575        | 0         | 191,575    |
| Professional                           | 126,041     | 0        | 0                 | 239,090             | 277,184             | 0                | 0                          | 0                       | 642,315        | 0         | 642,315    |
| Total Salaries                         | 4,342,508   | 0        | 0                 | 867,484             | 374,951             | 0                | 42,910                     | 0                       | 5,627,853      | 0         | 5,627,853  |
| Employee Benefits                      |             |          |                   |                     |                     |                  |                            |                         |                |           |            |
| FICA                                   | 306,264     | 0        | 0                 | 51,257              | 27,582              | 0                | 3,096                      | 0                       | 388,199        | 0         | 388,199    |
| Retirement                             | 476,698     | 0        | 0                 | 97,287              | 58,097              | 0                | 8,473                      | 0                       | 640,555        | 0         | 640,555    |
| Insurance                              | 437,644     | 0        | 0                 | 99,646              | 65,231              | 0                | 20,125                     | 0                       | 622,646        | 0         | 622,646    |
| Unemployment Compensation              | 6,101       | 0        | 0                 | 1,241               | 543                 | 0                | 61                         | 0                       | 7,946          | 0         | 7,946      |
| Other                                  | 63,523      | 518      | 0                 | 15,205              | 12,912              | 0                | 2,835                      | 0                       | 94,993         | 0         | 94,993     |
| Total Benefits                         | 1,290,230   | 518      | 0                 | 264,636             | 164,365             | 0                | 34,590                     | 0                       | 1,754,339      | 0         | 1,754,339  |
| Total Personal Serv.                   | 5,632,738   | 518      | 0                 | 1,132,120           | 539,316             | 0                | 77,500                     | 0                       | 7,382,192      | 0         | 7,382,192  |
| Other                                  |             |          |                   |                     |                     |                  |                            |                         |                |           |            |
| Travel                                 | 76,144      | 3,609    | 0                 | 31,288              | 28,405              | 1,532            | 0                          | 0                       | 140,978        | 0         | 140,978    |
| Printing, Duplicating, Film Processing | 15,985      | 0        | 0                 | 1,964               | 2,846               | 8,480            | 0                          | 0                       | 29,275         | 0         | 29,275     |
| Utilities & Fuel                       | 0           | 0        | 0                 | 0                   | 0                   | 0                | 225,840                    | 0                       | 225,840        | 0         | 225,840    |
| Communications & Shipping Cost         | 21,022      | 37       | 0                 | 6,422               | 4,460               | 207              | 0                          | 0                       | 32,148         | 0         | 32,148     |
| Maintenance/Repairs                    | 12,911      | 0        | 0                 | 0                   | 0                   | 0                | 5,888                      | 0                       | 18,799         | 0         | 18,799     |
| Professional/Admin. Services           | 313,202     | 96,933   | 0                 | 4,616               | 6,256               | 33,359           | 0                          | 0                       | 454,366        | 0         | 454,366    |
| Supplies                               | 212,827     | 36,319   | 0                 | 137,841             | 55,161              | 72,727           | 4,976                      | 0                       | 519,851        | 0         | 519,851    |
| Rental & Insurance                     | 17,560      | 639      | 0                 | 0                   | 273                 | 5,465            | 0                          | 0                       | 23,937         | 0         | 23,937     |
| Awards & Idemnities                    | 0           | 0        | 0                 | 323                 | 0                   | 0                | 0                          | 0                       | 323            | 0         | 323        |
| Grants & Subsidies                     | 235         | 0        | 0                 | 504                 | 0                   | 0                | 0                          | 0                       | 739            | 0         | 739        |
| Other Services & Expenses              | 250         | 0        | 0                 | 0                   | 500                 | 0                | 0                          | 0                       | 750            | 0         | 750        |
| Equipment                              | 0           | 8,767    | 0                 | 0                   | 0                   | 0                | 0                          | 0                       | 8,767          | 0         | 8,767      |
| Dept Revenue & Service Charges         | 50,240      | 2,525    | 0                 | 905                 | 2,139               | 330,640          | 174,840                    | 0                       | 561,289        | 0         | 561,289    |
| Scholarships                           | 0           | 0        | 0                 | 0                   | 0                   | 0                | 0                          | 481,362                 | 481,362        | 0         | 481,362    |
| Total Other                            | 720,376     | 148,829  | 0                 | 183,863             | 100,040             | 452,410          | 411,544                    | 481,362                 | 2,498,424      | 0         | 2,498,424  |
| Total E & G                            | 6,353,114   | 149,347  | 0                 | 1,315,983           | 639,356             | 452,410          | 489,044                    | 481,362                 | 9,880,616      | 0         | 9,880,616  |
| Transfers & Debt Serv.                 | 0           | 0        | 0                 | 0                   | 0                   | 0                | 0                          | 0                       | 697,635        | 0         | 697,635    |
| Grand Total                            | 6,353,114   | 149,347  | 0                 | 1,315,983           | 639,356             | 452,410          | 489,044                    | 481,362                 | 10,578,251     | 0         | 10,578,251 |

ETSU  
Unrestricted Expenditures And Transfers By Major Functional Area And Account For Fiscal Year  
Revised 2019-20

|                                        | Instruction | Research | Public Service | Academic Support | Student Services | Inst. Support | Operation & Maintenance | Scholar/ Fellowships | Total E & G | Auxiliary | Total      |
|----------------------------------------|-------------|----------|----------------|------------------|------------------|---------------|-------------------------|----------------------|-------------|-----------|------------|
| Salaries                               |             |          |                |                  |                  |               |                         |                      |             |           |            |
| Administrative/Professional            | 0           | 0        | 0              | 397,810          | 0                | 0             | 0                       | 0                    | 397,810     | 0         | 397,810    |
| Academic                               | 4,032,550   | 0        | 0              | 147,650          | 0                | 0             | 0                       | 0                    | 4,180,200   | 0         | 4,180,200  |
| Supporting                             | 255,450     | 0        | 0              | 102,810          | 100,790          | 0             | 86,110                  | 0                    | 545,160     | 0         | 545,160    |
| Medical Residents                      | 204,760     | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 204,760     | 0         | 204,760    |
| Professional                           | 133,730     | 0        | 0              | 334,520          | 287,130          | 75,610        | 0                       | 0                    | 830,990     | 0         | 830,990    |
| Total Salaries                         | 4,626,490   | 0        | 0              | 982,790          | 387,920          | 75,610        | 86,110                  | 0                    | 6,158,920   | 0         | 6,158,920  |
| Employee Benefits                      |             |          |                |                  |                  |               |                         |                      |             |           |            |
| FICA                                   | 285,554     | 0        | 0              | 52,261           | 31,042           | 4,665         | 10,468                  | 0                    | 383,990     | 0         | 383,990    |
| Retirement                             | 487,137     | 0        | 0              | 89,154           | 52,956           | 7,958         | 17,858                  | 0                    | 655,063     | 0         | 655,063    |
| Insurance                              | 531,089     | 0        | 0              | 97,198           | 57,735           | 8,676         | 19,469                  | 0                    | 714,167     | 0         | 714,167    |
| Unemployment Compensation              | 5,698       | 0        | 0              | 1,043            | 619              | 93            | 209                     | 0                    | 7,662       | 0         | 7,662      |
| Other                                  | 47,072      | 0        | 0              | 8,615            | 5,117            | 769           | 1,726                   | 0                    | 63,299      | 0         | 63,299     |
| Total Benefits                         | 1,356,550   | 0        | 0              | 248,271          | 147,469          | 22,161        | 49,730                  | 0                    | 1,824,181   | 0         | 1,824,181  |
| Total Personal Serv.                   | 5,983,040   | 0        | 0              | 1,231,061        | 535,389          | 97,771        | 135,840                 | 0                    | 7,983,101   | 0         | 7,983,101  |
| Other                                  |             |          |                |                  |                  |               |                         |                      |             |           |            |
| Travel                                 | 102,000     | 3,560    | 0              | 37,600           | 34,450           | 3,000         | 0                       | 0                    | 180,610     | 0         | 180,610    |
| Operating Expense Budget               | 1,710,340   | 506,590  | 0              | 368,380          | 143,450          | 180,810       | 107,850                 | 0                    | 3,017,420   | 0         | 3,017,420  |
| Printing, Duplicating, Film Processing | 930         | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 930         | 0         | 930        |
| Capital Expenditure Budget             | 0           | 6,000    | 0              | 0                | 0                | 0             | 0                       | 0                    | 6,000       | 0         | 6,000      |
| Utilities & Fuel                       | 0           | 0        | 0              | 0                | 0                | 0             | 225,840                 | 0                    | 225,840     | 0         | 225,840    |
| Maintenance/Repairs                    | 0           | 0        | 0              | 0                | 0                | 0             | 8,190                   | 0                    | 8,190       | 0         | 8,190      |
| Professional/Admin. Services           | 28,280      | 0        | 0              | 0                | 0                | 220           | 0                       | 0                    | 28,500      | 0         | 28,500     |
| Supplies                               | 330         | 220      | 0              | 0                | 0                | 80            | 0                       | 0                    | 630         | 0         | 630        |
| Equipment                              | 9,570       | 15,600   | 0              | 0                | 0                | 0             | 0                       | 0                    | 25,170      | 0         | 25,170     |
| Dept Revenue & Service Charges         | 43,420      | 1,010    | 0              | 520              | 1,090            | 327,930       | 170,340                 | 0                    | 544,310     | 0         | 544,310    |
| Scholarships                           | 27,000      | 0        | 0              | 0                | 0                | 0             | 0                       | 467,600              | 494,600     | 0         | 494,600    |
| Total Other                            | 1,921,870   | 532,980  | 0              | 406,500          | 178,990          | 512,040       | 512,220                 | 467,600              | 4,532,200   | 0         | 4,532,200  |
| Total E & G                            | 7,904,910   | 532,980  | 0              | 1,637,561        | 714,379          | 609,811       | 648,060                 | 467,600              | 12,515,301  | 0         | 12,515,301 |
| Transfers & Debt Serv.                 | 0           | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 699,300     | 0         | 699,300    |
| Grand Total                            | 7,904,910   | 532,980  | 0              | 1,637,561        | 714,379          | 609,811       | 648,060                 | 467,600              | 13,214,601  | 0         | 13,214,601 |

ETSU  
Unrestricted Expenditures And Transfers By Major Functional Area And Account For Fiscal Year  
Estimated 2019-20

|                                        | Instruction | Research | Public Service | Academic Support | Student Services | Inst. Support | Operation & Maintenance | Scholar/ Fellowships | Total E & G | Auxiliary | Total      |
|----------------------------------------|-------------|----------|----------------|------------------|------------------|---------------|-------------------------|----------------------|-------------|-----------|------------|
| Salaries                               |             |          |                |                  |                  |               |                         |                      |             |           |            |
| Administrative/Professional            | 0           | 0        | 0              | 397,810          | 0                | 0             | 0                       | 0                    | 397,810     | 0         | 397,810    |
| Academic                               | 4,177,060   | 0        | 0              | 147,660          | 0                | 0             | 0                       | 0                    | 4,324,720   | 0         | 4,324,720  |
| Supporting                             | 255,690     | 0        | 0              | 102,810          | 100,790          | 0             | 66,310                  | 0                    | 525,600     | 0         | 525,600    |
| Medical Residents                      | 204,760     | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 204,760     | 0         | 204,760    |
| Professional                           | 134,920     | 0        | 0              | 325,310          | 287,130          | 75,110        | 0                       | 0                    | 822,470     | 0         | 822,470    |
| Total Salaries                         | 4,772,430   | 0        | 0              | 973,590          | 387,920          | 75,110        | 66,310                  | 0                    | 6,275,360   | 0         | 6,275,360  |
| Employee Benefits                      |             |          |                |                  |                  |               |                         |                      |             |           |            |
| FICA                                   | 307,107     | 0        | 0              | 54,774           | 33,629           | 7,612         | 11,058                  | 0                    | 414,180     | 0         | 414,180    |
| Retirement                             | 523,905     | 0        | 0              | 93,441           | 57,370           | 12,985        | 18,864                  | 0                    | 706,565     | 0         | 706,565    |
| Insurance                              | 571,175     | 0        | 0              | 101,872          | 62,546           | 14,157        | 20,565                  | 0                    | 770,315     | 0         | 770,315    |
| Unemployment Compensation              | 6,128       | 0        | 0              | 1,093            | 671              | 152           | 221                     | 0                    | 8,265       | 0         | 8,265      |
| Other                                  | 50,625      | 0        | 0              | 9,029            | 5,544            | 1,255         | 1,823                   | 0                    | 68,276      | 0         | 68,276     |
| Total Benefits                         | 1,458,940   | 0        | 0              | 260,209          | 159,760          | 36,161        | 52,531                  | 0                    | 1,967,601   | 0         | 1,967,601  |
| Total Personal Serv.                   | 6,231,370   | 0        | 0              | 1,233,799        | 547,680          | 111,271       | 118,841                 | 0                    | 8,242,961   | 0         | 8,242,961  |
| Other                                  |             |          |                |                  |                  |               |                         |                      |             |           |            |
| Travel                                 | 99,100      | 3,560    | 0              | 43,600           | 35,800           | 3,000         | 0                       | 0                    | 185,060     | 0         | 185,060    |
| Operating Expense Budget               | 1,469,440   | 494,190  | 0              | 357,470          | 100,050          | 156,330       | 124,850                 | 0                    | 2,702,330   | 0         | 2,702,330  |
| Printing, Duplicating, Film Processing | 930         | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 930         | 0         | 930        |
| Capital Expenditure Budget             | 0           | 11,000   | 0              | 0                | 0                | 0             | 0                       | 0                    | 11,000      | 0         | 11,000     |
| Utilities & Fuel                       | 0           | 0        | 0              | 0                | 0                | 0             | 225,840                 | 0                    | 225,840     | 0         | 225,840    |
| Maintenance/Repairs                    | 0           | 0        | 0              | 0                | 0                | 0             | 8,190                   | 0                    | 8,190       | 0         | 8,190      |
| Professional/Admin. Services           | 28,280      | 0        | 0              | 0                | 0                | 220           | 0                       | 0                    | 28,500      | 0         | 28,500     |
| Supplies                               | 330         | 220      | 0              | 0                | 0                | 80            | 0                       | 0                    | 630         | 0         | 630        |
| Equipment                              | 9,570       | 15,600   | 0              | 0                | 0                | 0             | 0                       | 0                    | 25,170      | 0         | 25,170     |
| Dept Revenue & Service Charges         | 46,580      | 5,410    | 0              | 2,690            | 1,280            | 342,600       | 180,850                 | 0                    | 579,410     | 0         | 579,410    |
| Scholarships                           | 0           | 0        | 0              | 0                | 0                | 0             | 0                       | 529,660              | 529,660     | 0         | 529,660    |
| Total Other                            | 1,654,230   | 529,980  | 0              | 403,760          | 137,130          | 502,230       | 539,730                 | 529,660              | 4,296,720   | 0         | 4,296,720  |
| Total E & G                            | 7,885,600   | 529,980  | 0              | 1,637,559        | 684,810          | 613,501       | 658,571                 | 529,660              | 12,539,681  | 0         | 12,539,681 |
| Transfers & Debt Serv.                 | 0           | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 696,870     | 0         | 696,870    |
| Grand Total                            | 7,885,600   | 529,980  | 0              | 1,637,559        | 684,810          | 613,501       | 658,571                 | 529,660              | 13,236,551  | 0         | 13,236,551 |

ETSU  
Unrestricted Expenditures And Transfers By Major Functional Area And Account For Fiscal Year  
Proposed 2020-21

|                                | Instruction | Research | Public Service | Academic Support | Student Services | Inst. Support | Operation & Maintenance | Scholar/ Fellowships | Total E & G | Auxiliary | Total      |
|--------------------------------|-------------|----------|----------------|------------------|------------------|---------------|-------------------------|----------------------|-------------|-----------|------------|
| Salaries                       |             |          |                |                  |                  |               |                         |                      |             |           |            |
| Administrative/Professional    | 0           | 0        | 0              | 319,550          | 0                | 0             | 0                       | 0                    | 319,550     | 0         | 319,550    |
| Academic                       | 4,088,550   | 0        | 0              | 143,940          | 0                | 0             | 0                       | 0                    | 4,232,490   | 0         | 4,232,490  |
| Supporting                     | 221,320     | 0        | 0              | 119,290          | 91,060           | 0             | 43,570                  | 0                    | 475,240     | 0         | 475,240    |
| Students                       | 0           | 0        | 0              | 0                | 1,000            | 0             | 0                       | 0                    | 1,000       | 0         | 1,000      |
| Medical Residents              | 204,750     | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 204,750     | 0         | 204,750    |
| Professional                   | 131,450     | 0        | 0              | 247,830          | 283,510          | 61,370        | 0                       | 0                    | 724,160     | 0         | 724,160    |
| Total Salaries                 | 4,646,070   | 0        | 0              | 830,610          | 375,570          | 61,370        | 43,570                  | 0                    | 5,957,190   | 0         | 5,957,190  |
| Employee Benefits              |             |          |                |                  |                  |               |                         |                      |             |           |            |
| FICA                           | 320,415     | 0        | 0              | 59,077           | 38,686           | 6,302         | 8,239                   | 0                    | 432,719     | 0         | 432,719    |
| Retirement                     | 546,608     | 0        | 0              | 100,781          | 65,995           | 10,751        | 14,055                  | 0                    | 738,190     | 0         | 738,190    |
| Insurance                      | 595,926     | 0        | 0              | 109,874          | 71,950           | 11,722        | 15,323                  | 0                    | 804,795     | 0         | 804,795    |
| Unemployment Compensation      | 6,393       | 0        | 0              | 1,179            | 772              | 126           | 164                     | 0                    | 8,634       | 0         | 8,634      |
| Other                          | 52,819      | 0        | 0              | 9,739            | 6,377            | 1,039         | 1,358                   | 0                    | 71,332      | 0         | 71,332     |
| Total Benefits                 | 1,522,161   | 0        | 0              | 280,650          | 183,780          | 29,940        | 39,139                  | 0                    | 2,055,670   | 0         | 2,055,670  |
| Total Personal Serv.           | 6,168,231   | 0        | 0              | 1,111,260        | 559,350          | 91,310        | 82,709                  | 0                    | 8,012,860   | 0         | 8,012,860  |
| Other                          |             |          |                |                  |                  |               |                         |                      |             |           |            |
| Travel                         | 74,670      | 0        | 0              | 32,600           | 33,270           | 3,500         | 0                       | 0                    | 144,040     | 0         | 144,040    |
| Operating Expense Budget       | 696,580     | 108,060  | 0              | 167,790          | 68,760           | 140,340       | 4,000                   | 0                    | 1,185,530   | 0         | 1,185,530  |
| Utilities & Fuel               | 0           | 0        | 0              | 0                | 0                | 0             | 225,840                 | 0                    | 225,840     | 0         | 225,840    |
| Professional/Admin. Services   | 206,700     | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 206,700     | 0         | 206,700    |
| Dept Revenue & Service Charges | 0           | 0        | 0              | 0                | 0                | 360,600       | 182,000                 | 0                    | 542,600     | 0         | 542,600    |
| Scholarships                   | 0           | 0        | 0              | 0                | 0                | 0             | 0                       | 416,000              | 416,000     | 0         | 416,000    |
| Total Other                    | 977,950     | 108,060  | 0              | 200,390          | 102,030          | 504,440       | 411,840                 | 416,000              | 2,720,710   | 0         | 2,720,710  |
| Total E & G                    | 7,146,181   | 108,060  | 0              | 1,311,650        | 661,380          | 595,750       | 494,549                 | 416,000              | 10,733,570  | 0         | 10,733,570 |
| Transfers & Debt Serv.         | 0           | 0        | 0              | 0                | 0                | 0             | 0                       | 0                    | 305,690     | 0         | 305,690    |
| Grand Total                    | 7,146,181   | 108,060  | 0              | 1,311,650        | 661,380          | 595,750       | 494,549                 | 416,000              | 11,039,260  | 0         | 11,039,260 |



ETSU  
Current Fund Revenues  
July Budget 2020-21

|                                            | Actual<br>2018-19 | October<br>Budget<br>2019-20 | Estimated<br>Budget<br>2019-20 | July<br>Budget<br>2020-21 |
|--------------------------------------------|-------------------|------------------------------|--------------------------------|---------------------------|
| Education and General                      |                   |                              |                                |                           |
| Tuition and Fees                           |                   |                              |                                |                           |
| Mandatory Fees                             |                   |                              |                                |                           |
| 5100 Maintenance Fees                      | 11,354,416        | 11,336,600                   | 11,302,400                     | 10,768,140                |
| General Access                             |                   |                              |                                |                           |
| 51159 PSF Graduation Fee Pharmacy          | 2,748             | 2,700                        | 2,690                          | 2,640                     |
| 51160 PSF Drop Add Fee Pharmacy            | 4,578             | 4,500                        | 4,480                          | 4,400                     |
| 51190 PSF Online Textbook Fee - COP        | 13,903            | 16,900                       | 17,280                         | 16,290                    |
| 5120 Technology Access Fee                 | 80,910            | 79,300                       | 86,370                         | 77,590                    |
| 5125 Student Activity Fee                  | 53,739            | 48,500                       | 49,610                         | 51,530                    |
| 5131 Facilities Fee                        | 36,635            | 38,300                       | 35,870                         | 35,140                    |
| Total Mandatory Fees                       | 11,546,929        | 11,526,800                   | 11,498,700                     | 10,955,730                |
| Non-Mandatory Fees                         |                   |                              |                                |                           |
| Specialized Academic Course Fee            |                   |                              |                                |                           |
| Total Non-Mandatory Fees                   | 0                 | 0                            | 0                              | 0                         |
| Total Tuition & Fees                       | 11,546,929        | 11,526,800                   | 11,498,700                     | 10,955,730                |
| 5300 Federal Grants and Contracts          | 4,056             | 0                            | 0                              | 0                         |
| 5600 Private Grants & Contracts            | 337               | 0                            | 170                            | 0                         |
| 5700 Private Gifts                         | 0                 | 0                            | 60,030                         | 81,150                    |
| Sales & Services of Educ. Activities       |                   |                              |                                |                           |
| Total Sales & Services of Educ. Activities | 0                 | 0                            | 0                              | 0                         |
| Sales & Services of Other Activities       |                   |                              |                                |                           |
| Total Sales & Services of Other Activities | 0                 | 0                            | 0                              | 0                         |
| Other Sources                              |                   |                              |                                |                           |
| 58503 Miscellaneous                        | 1,224             | 15,000                       | 300                            | 2,500                     |
| 58529 Insurance Health Incentives          | 725               | 0                            | 1,350                          | 0                         |
| Total Other Sources                        | 1,949             | 15,000                       | 1,650                          | 2,500                     |
| Total Educational & General                | 11,553,271        | 11,541,800                   | 11,560,550                     | 11,039,380                |
| Auxiliary Enterprises Revenues             |                   |                              |                                |                           |

ETSU  
Current Fund Revenues  
July Budget 2020-21

|                          | Actual<br>2018-19 | October<br>Budget<br>2019-20 | Estimated<br>Budget<br>2019-20 | July<br>Budget<br>2020-21 |
|--------------------------|-------------------|------------------------------|--------------------------------|---------------------------|
| Total Auxiliary Revenues | 0                 | 0                            | 0                              | 0                         |
| Total Revenues           | 11,553,271        | 11,541,800                   | 11,560,550                     | 11,039,380                |

ETSU  
Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
July Budget 2020-21

|                                                     | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21  |
|-----------------------------------------------------|-------------------|--------------------|----------------------|------------------|
| Education and General                               |                   |                    |                      |                  |
| Instruction (20)                                    |                   |                    |                      |                  |
| Instruction (200)                                   |                   |                    |                      |                  |
| COP IPE Initiatives (36006)                         |                   |                    |                      |                  |
| Operating Expenses                                  | 10,477            | 230,470            | 230,470              | 125,000          |
| Department Revenues                                 | 9,055             | 0                  | 0                    | 0                |
| Total - COP IPE Initiatives (36006):                | <u>19,532</u>     | <u>230,470</u>     | <u>230,470</u>       | <u>125,000</u>   |
| Pharmaceutical Sciences (36025)                     |                   |                    |                      |                  |
| Salaries - Academic                                 | 1,200,282         | 1,384,460          | 1,384,460            | 1,380,360        |
| Salaries - Supporting                               | 79,002            | 71,160             | 71,440               | 52,450           |
| Salaries - Professional                             | 70,745            | 73,920             | 75,110               | 74,890           |
| Employee Benefits                                   | 379,572           | 388,300            | 425,300              | 452,310          |
| Travel                                              | 22,177            | 23,500             | 23,500               | 25,000           |
| Operating Expenses                                  | 41,170            | 49,730             | 49,140               | 51,700           |
| Capital Outlay                                      | 0                 | 9,570              | 9,570                | 0                |
| Department Revenues                                 | 5,131             | 970                | 1,560                | 0                |
| Total - Pharmaceutical Sciences (36025):            | <u>1,798,079</u>  | <u>2,001,610</u>   | <u>2,040,080</u>     | <u>2,036,710</u> |
| Teaching Services - Pharm Sciences (36027)          |                   |                    |                      |                  |
| Operating Expenses                                  | 66,870            | 76,160             | 73,570               | 70,000           |
| Department Revenues                                 | 3,503             | 840                | 3,430                | 0                |
| Total - Teaching Services - Pharm Sciences (36027): | <u>70,373</u>     | <u>77,000</u>      | <u>77,000</u>        | <u>70,000</u>    |

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|                                                   | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21  |
|---------------------------------------------------|-------------------|--------------------|----------------------|------------------|
| Pharm Sciences Recruiting (36028)                 |                   |                    |                      |                  |
| Travel                                            | 0                 | 0                  | 0                    | 2,870            |
| Operating Expenses                                | 0                 | 0                  | 0                    | 4,050            |
| Total - Pharm Sciences Recruiting (36028):        | <u>0</u>          | <u>0</u>           | <u>0</u>             | <u>6,920</u>     |
| Teaching Services-Pharm Practice (36045)          |                   |                    |                      |                  |
| Salaries - Academic                               | 41,044            | 21,000             | 21,200               | 0                |
| Employee Benefits                                 | 6,508             | 3,000              | 3,000                | 0                |
| Travel                                            | 7,774             | 10,000             | 10,000               | 0                |
| Operating Expenses                                | 192,526           | 253,710            | 353,710              | 169,820          |
| Department Revenues                               | 36,962            | 40,000             | 40,000               | 0                |
| Total - Teaching Services-Pharm Practice (36045): | <u>284,814</u>    | <u>327,710</u>     | <u>427,910</u>       | <u>169,820</u>   |
| Pharmacy Practice (36050)                         |                   |                    |                      |                  |
| Salaries - Academic                               | 2,340,560         | 2,346,760          | 2,472,500            | 2,469,280        |
| Salaries - Supporting                             | 99,794            | 120,120            | 120,080              | 112,180          |
| Salaries - Students                               | 25                | 0                  | 0                    | 0                |
| Salaries - Medical Residents                      | 191,575           | 0                  | 0                    | 0                |
| Employee Benefits                                 | 795,366           | 721,400            | 777,900              | 774,140          |
| Travel                                            | 15,674            | 16,400             | 16,400               | 17,830           |
| Operating Expenses                                | 79,167            | 34,860             | 35,570               | 260,050          |
| Department Revenues                               | -4,825            | 1,500              | 790                  | 0                |
| Total - Pharmacy Practice (36050):                | <u>3,517,336</u>  | <u>3,241,040</u>   | <u>3,423,240</u>     | <u>3,633,480</u> |

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|                                                      | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|------------------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| COP Residents (36080)                                |                   |                    |                      |                 |
| Salaries - Medical Residents                         | 0                 | 204,760            | 204,760              | 204,750         |
| Employee Benefits                                    | 0                 | 61,430             | 61,430               | 61,430          |
| Travel                                               | 17,137            | 27,070             | 27,070               | 19,590          |
| Operating Expenses                                   | 35,279            | 81,370             | 54,180               | 33,830          |
| Department Revenues                                  | 349               | 30                 | 220                  | 0               |
| Total - COP Residents (36080):                       | 52,765            | 374,660            | 347,660              | 319,600         |
| Continuing Educ Pharmacy (36125)                     |                   |                    |                      |                 |
| Operating Expenses                                   | 1,425             | 20,000             | 20,000               | 17,500          |
| Total - Continuing Educ Pharmacy (36125):            | 1,425             | 20,000             | 20,000               | 17,500          |
| Instruction Additional Compensation (36130)          |                   |                    |                      |                 |
| Salaries - Academic                                  | 88,083            | 94,830             | 108,400              | 99,690          |
| Employee Benefits                                    | 25,671            | 26,500             | 29,950               | 29,910          |
| Travel                                               | 0                 | 15,030             | 0                    | 0               |
| Operating Expenses                                   | 0                 | 5,170              | 0                    | 0               |
| Total - Instruction Additional Compensation (36130): | 113,754           | 141,530            | 138,350              | 129,600         |
| Technology Access Fee COP (36146)                    |                   |                    |                      |                 |
| Operating Expenses                                   | 80,910            | 79,300             | 86,370               | 77,590          |
| Total - Technology Access Fee COP (36146):           | 80,910            | 79,300             | 86,370               | 77,590          |

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|                                         | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|-----------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Faculty Recruitment (36150)             |                   |                    |                      |                 |
| Salaries - Academic                     | 5,000             | 0                  | 5,000                | 0               |
| Employee Benefits                       | 379               | 0                  | 400                  | 0               |
| Travel                                  | 3,598             | 0                  | 9,630                | 0               |
| Operating Expenses                      | 5,047             | 0                  | 4,720                | 0               |
| Department Revenues                     | 0                 | 0                  | 450                  | 0               |
| Total - Faculty Recruitment (36150):    | <u>14,024</u>     | <u>0</u>           | <u>20,200</u>        | <u>0</u>        |
| General Academics Pool (36155)          |                   |                    |                      |                 |
| Salaries - Academic                     | 0                 | 66,360             | 66,360               | 20,000          |
| Salaries - Supporting                   | 0                 | 7,380              | 7,380                | 0               |
| Salaries - Professional                 | 0                 | 2,440              | 2,440                | 0               |
| Employee Benefits                       | 19,101            | 80,320             | 85,360               | 134,620         |
| Operating Expenses                      | 17,560            | 876,190            | 530,880              | 27,100          |
| Total - General Academics Pool (36155): | <u>36,661</u>     | <u>1,032,690</u>   | <u>692,420</u>       | <u>181,720</u>  |
| Experiential Programs (36305)           |                   |                    |                      |                 |
| Salaries - Academic                     | 120,297           | 119,140            | 119,140              | 119,220         |
| Salaries - Supporting                   | 50,805            | 56,790             | 56,790               | 56,690          |
| Salaries - Professional                 | 55,296            | 57,370             | 57,370               | 56,560          |
| Employee Benefits                       | 63,633            | 73,800             | 73,800               | 69,750          |
| Travel                                  | 9,784             | 10,000             | 10,000               | 9,180           |
| Operating Expenses                      | 63,561            | 59,920             | 59,870               | 66,640          |
| Department Revenues                     | 65                | 80                 | 130                  | 0               |
| Total - Experiential Programs (36305):  | <u>363,441</u>    | <u>377,100</u>     | <u>377,100</u>       | <u>378,040</u>  |

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|                                           | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|-------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| DPS Student Travel (36347)                |                   |                    |                      |                 |
| Travel                                    | 0                 | 0                  | 0                    | 100             |
| Total - DPS Student Travel (36347):       | 0                 | 0                  | 0                    | 100             |
| DPP Student Travel (36348)                |                   |                    |                      |                 |
| Travel                                    | 0                 | 0                  | 2,500                | 100             |
| Operating Expenses                        | 0                 | 0                  | 500                  | 0               |
| Total - DPP Student Travel (36348):       | 0                 | 0                  | 3,000                | 100             |
| Com Exp Student Services (36358)          |                   |                    |                      |                 |
| Employee Benefits                         | 0                 | 1,800              | 1,800                | 0               |
| Total - Com Exp Student Services (36358): | 0                 | 1,800              | 1,800                | 0               |
| Total - Instruction (200):                |                   |                    |                      |                 |
| Salaries - Academic                       | 3,795,266         | 4,032,550          | 4,177,060            | 4,088,550       |
| Salaries - Supporting                     | 229,601           | 255,450            | 255,690              | 221,320         |
| Salaries - Students                       | 25                | 0                  | 0                    | 0               |
| Salaries - Medical Residents              | 191,575           | 204,760            | 204,760              | 204,750         |
| Salaries - Professional                   | 126,041           | 133,730            | 134,920              | 131,450         |
| Employee Benefits                         | 1,290,230         | 1,356,550          | 1,458,940            | 1,522,160       |
| Travel                                    | 76,144            | 102,000            | 99,100               | 74,670          |
| Operating Expenses                        | 593,992           | 1,766,880          | 1,498,980            | 903,280         |
| Capital Outlay                            | 0                 | 9,570              | 9,570                | 0               |
| Department Revenues                       | 50,240            | 43,420             | 46,580               | 0               |
| Total                                     | 6,353,114         | 7,904,910          | 7,885,600            | 7,146,180       |

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|                                                    | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21  |
|----------------------------------------------------|-------------------|--------------------|----------------------|------------------|
| Total - Instruction (20):                          |                   |                    |                      |                  |
| Salaries - Academic                                | 3,795,266         | 4,032,550          | 4,177,060            | 4,088,550        |
| Salaries - Supporting                              | 229,601           | 255,450            | 255,690              | 221,320          |
| Salaries - Students                                | 25                | 0                  | 0                    | 0                |
| Salaries - Medical Residents                       | 191,575           | 204,760            | 204,760              | 204,750          |
| Salaries - Professional                            | 126,041           | 133,730            | 134,920              | 131,450          |
| Employee Benefits                                  | 1,290,230         | 1,356,550          | 1,458,940            | 1,522,160        |
| Travel                                             | 76,144            | 102,000            | 99,100               | 74,670           |
| Operating Expense                                  | 593,992           | 1,766,880          | 1,498,980            | 903,280          |
| Capital Outlay                                     | 0                 | 9,570              | 9,570                | 0                |
| Department Revenues                                | 50,240            | 43,420             | 46,580               | 0                |
| Total                                              | <u>6,353,114</u>  | <u>7,904,910</u>   | <u>7,885,600</u>     | <u>7,146,180</u> |
| Research (25)                                      |                   |                    |                      |                  |
| Research (250)                                     |                   |                    |                      |                  |
| Research & Improvement - Pharmacy (36051)          |                   |                    |                      |                  |
| Travel                                             | 0                 | 2,000              | 2,000                | 0                |
| Operating Expenses                                 | -910              | 171,920            | 168,850              | 0                |
| Department Revenues                                | 594               | 160                | 230                  | 0                |
| Total - Research & Improvement - Pharmacy (36051): | <u>-316</u>       | <u>174,080</u>     | <u>171,080</u>       | <u>0</u>         |
| Research and Imp Dean Pharm (36175)                |                   |                    |                      |                  |
| Travel                                             | 3,609             | 1,560              | 1,560                | 0                |
| Operating Expenses                                 | 45,341            | 52,730             | 52,730               | 43,000           |
| Total - Research and Imp Dean Pharm (36175):       | <u>48,950</u>     | <u>54,290</u>      | <u>54,290</u>        | <u>43,000</u>    |



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|                                         | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|-----------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Res Imp Pharm Sciences (36176)          |                   |                    |                      |                 |
| Operating Expenses                      | 23,421            | 193,430            | 184,100              | 0               |
| Capital Outlay                          | 8,767             | 21,600             | 26,600               | 0               |
| Department Revenues                     | 1,931             | 850                | 5,180                | 0               |
| Total - Res Imp Pharm Sciences (36176): | 34,119            | 215,880            | 215,880              | 0               |
| Res Imp Acad Affairs (36177)            |                   |                    |                      |                 |
| Operating Expenses                      | 66,076            | 62,060             | 62,060               | 65,060          |
| Total - Res Imp Acad Affairs (36177):   | 66,076            | 62,060             | 62,060               | 65,060          |
| Com Exp Research Pharm (36189)          |                   |                    |                      |                 |
| Employee Benefits                       | 518               | 0                  | 0                    | 0               |
| Operating Expenses                      | 0                 | 26,670             | 26,670               | 0               |
| Total - Com Exp Research Pharm (36189): | 518               | 26,670             | 26,670               | 0               |
| Total - Research (250):                 |                   |                    |                      |                 |
| Employee Benefits                       | 518               | 0                  | 0                    | 0               |
| Travel                                  | 3,609             | 3,560              | 3,560                | 0               |
| Operating Expenses                      | 133,928           | 506,810            | 494,410              | 108,060         |
| Capital Outlay                          | 8,767             | 21,600             | 26,600               | 0               |
| Department Revenues                     | 2,525             | 1,010              | 5,410                | 0               |
| Total                                   | 149,347           | 532,980            | 529,980              | 108,060         |

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|                                           | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|-------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Total - Research (25):                    |                   |                    |                      |                 |
| Employee Benefits                         | 518               | 0                  | 0                    | 0               |
| Travel                                    | 3,609             | 3,560              | 3,560                | 0               |
| Operating Expense                         | 133,928           | 506,810            | 494,410              | 108,060         |
| Capital Outlay                            | 8,767             | 21,600             | 26,600               | 0               |
| Department Revenues                       | 2,525             | 1,010              | 5,410                | 0               |
| Total                                     | 149,347           | 532,980            | 529,980              | 108,060         |
| Public Service (30)                       |                   |                    |                      |                 |
| Public Service (300)                      |                   |                    |                      |                 |
| Total - Public Service (30):              |                   |                    |                      |                 |
| Total                                     | 0                 | 0                  | 0                    | 0               |
| Academic Support (35)                     |                   |                    |                      |                 |
| Academic Support (350)                    |                   |                    |                      |                 |
| Dean College of Pharmacy (36000)          |                   |                    |                      |                 |
| Salaries - Administrative                 | 382,440           | 390,200            | 390,200              | 319,550         |
| Salaries - Supporting                     | 36,453            | 40,950             | 40,950               | 60,950          |
| Salaries - Professional                   | 110,943           | 83,440             | 83,440               | 70,090          |
| Employee Benefits                         | 149,265           | 129,340            | 129,340              | 135,180         |
| Travel                                    | 26,108            | 30,000             | 30,000               | 22,500          |
| Operating Expenses                        | 30,463            | 43,570             | 42,960               | 30,700          |
| Department Revenues                       | 237               | 80                 | 690                  | 0               |
| Total - Dean College of Pharmacy (36000): | 735,909           | 717,580            | 717,580              | 638,970         |

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|                                              | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|----------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Library (36200)                              |                   |                    |                      |                 |
| Operating Expenses                           | 101,182           | 105,430            | 105,430              | 109,070         |
| Total - Library (36200):                     | <u>101,182</u>    | <u>105,430</u>     | <u>105,430</u>       | <u>109,070</u>  |
| Assoc Dean Academic Affairs (36300)          |                   |                    |                      |                 |
| Salaries - Academic                          | 163,561           | 143,920            | 143,930              | 143,940         |
| Salaries - Supporting                        | 45,940            | 50,050             | 50,050               | 53,340          |
| Salaries - Professional                      | 128,147           | 189,690            | 180,480              | 177,740         |
| Employee Benefits                            | 109,277           | 108,700            | 108,700              | 123,760         |
| Travel                                       | 5,180             | 7,600              | 13,600               | 10,100          |
| Operating Expenses                           | 20,025            | 30,650             | 32,290               | 28,020          |
| Department Revenues                          | 668               | 440                | 2,000                | 0               |
| Total - Assoc Dean Academic Affairs (36300): | <u>472,798</u>    | <u>531,050</u>     | <u>531,050</u>       | <u>536,900</u>  |
| Com Exp Academic Adm Phar (36325)            |                   |                    |                      |                 |
| Salaries - Administrative                    | 0                 | 7,610              | 7,610                | 0               |
| Salaries - Academic                          | 0                 | 3,730              | 3,730                | 0               |
| Salaries - Supporting                        | 0                 | 11,810             | 11,810               | 5,000           |
| Salaries - Professional                      | 0                 | 61,390             | 61,390               | 0               |
| Employee Benefits                            | 6,094             | 10,230             | 22,170               | 21,710          |
| Operating Expenses                           | 0                 | 188,730            | 176,790              | 0               |
| Total - Com Exp Academic Adm Phar (36325):   | <u>6,094</u>      | <u>283,500</u>     | <u>283,500</u>       | <u>26,710</u>   |

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|                                 | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|---------------------------------|-------------------|--------------------|----------------------|-----------------|
| Total - Academic Support (350): |                   |                    |                      |                 |
| Salaries - Administrative       | 382,440           | 397,810            | 397,810              | 319,550         |
| Salaries - Academic             | 163,561           | 147,650            | 147,660              | 143,940         |
| Salaries - Supporting           | 82,393            | 102,810            | 102,810              | 119,290         |
| Salaries - Professional         | 239,090           | 334,520            | 325,310              | 247,830         |
| Employee Benefits               | 264,636           | 248,270            | 260,210              | 280,650         |
| Travel                          | 31,288            | 37,600             | 43,600               | 32,600          |
| Operating Expenses              | 151,670           | 368,380            | 357,470              | 167,790         |
| Department Revenues             | 905               | 520                | 2,690                | 0               |
| Total                           | 1,315,983         | 1,637,560          | 1,637,560            | 1,311,650       |
| Total - Academic Support (35):  |                   |                    |                      |                 |
| Salaries - Administrative       | 382,440           | 397,810            | 397,810              | 319,550         |
| Salaries - Academic             | 163,561           | 147,650            | 147,660              | 143,940         |
| Salaries - Supporting           | 82,393            | 102,810            | 102,810              | 119,290         |
| Salaries - Professional         | 239,090           | 334,520            | 325,310              | 247,830         |
| Employee Benefits               | 264,636           | 248,270            | 260,210              | 280,650         |
| Travel                          | 31,288            | 37,600             | 43,600               | 32,600          |
| Operating Expense               | 151,670           | 368,380            | 357,470              | 167,790         |
| Department Revenues             | 905               | 520                | 2,690                | 0               |
| Total                           | 1,315,983         | 1,637,560          | 1,637,560            | 1,311,650       |
| Student Services (40)           |                   |                    |                      |                 |
| Student Services (400)          |                   |                    |                      |                 |

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|                                           | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|-------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Student Activity Support (36345)          |                   |                    |                      |                 |
| Travel                                    | 21,701            | 24,250             | 24,800               | 25,770          |
| Operating Expenses                        | 24,804            | 28,370             | 29,430               | 25,760          |
| Department Revenues                       | 155               | 0                  | -500                 | 0               |
| Total - Student Activity Support (36345): | <u>46,660</u>     | <u>52,620</u>      | <u>53,730</u>        | <u>51,530</u>   |
| GCOP Student Travel (36346)               |                   |                    |                      |                 |
| Travel                                    | 0                 | 1,000              | 1,800                | 1,000           |
| Total - GCOP Student Travel (36346):      | <u>0</u>          | <u>1,000</u>       | <u>1,800</u>         | <u>1,000</u>    |
| Assoc Dean Student Serv (36350)           |                   |                    |                      |                 |
| Salaries - Supporting                     | 95,277            | 97,600             | 97,600               | 91,060          |
| Salaries - Students                       | 0                 | 0                  | 0                    | 1,000           |
| Salaries - Professional                   | 277,184           | 287,110            | 287,110              | 283,510         |
| Employee Benefits                         | 159,694           | 146,700            | 150,250              | 169,010         |
| Travel                                    | 2,636             | 6,500              | 6,500                | 4,000           |
| Operating Expenses                        | 28,664            | 26,940             | 26,380               | 23,650          |
| Department Revenues                       | 1,624             | 1,090              | 1,650                | 0               |
| Total - Assoc Dean Student Serv (36350):  | <u>565,079</u>    | <u>565,940</u>     | <u>569,490</u>       | <u>572,230</u>  |
| Com Exp Student Services (36358)          |                   |                    |                      |                 |
| Salaries - Supporting                     | 0                 | 3,190              | 3,190                | 0               |
| Salaries - Professional                   | 0                 | 20                 | 20                   | 0               |
| Employee Benefits                         | 4,477             | 770                | 9,510                | 14,770          |
| Operating Expenses                        | 0                 | 77,840             | 34,070               | 0               |
| Total - Com Exp Student Services (36358): | <u>4,477</u>      | <u>81,820</u>      | <u>46,790</u>        | <u>14,770</u>   |

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|                                      | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|--------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Student Recruitment (36375)          |                   |                    |                      |                 |
| Salaries - Supporting                | 2,490             | 0                  | 0                    | 0               |
| Employee Benefits                    | 194               | 0                  | 0                    | 0               |
| Travel                               | 4,068             | 2,700              | 2,700                | 2,500           |
| Operating Expenses                   | 16,028            | 10,300             | 10,170               | 19,350          |
| Department Revenues                  | 360               | 0                  | 130                  | 0               |
| Total - Student Recruitment (36375): | <u>23,140</u>     | <u>13,000</u>      | <u>13,000</u>        | <u>21,850</u>   |
| <br>Total - Student Services (400):  |                   |                    |                      |                 |
| Salaries - Supporting                | 97,767            | 100,790            | 100,790              | 91,060          |
| Salaries - Students                  | 0                 | 0                  | 0                    | 1,000           |
| Salaries - Professional              | 277,184           | 287,130            | 287,130              | 283,510         |
| Employee Benefits                    | 164,365           | 147,470            | 159,760              | 183,780         |
| Travel                               | 28,405            | 34,450             | 35,800               | 33,270          |
| Operating Expenses                   | 69,496            | 143,450            | 100,050              | 68,760          |
| Department Revenues                  | 2,139             | 1,090              | 1,280                | 0               |
| Total                                | <u>639,356</u>    | <u>714,380</u>     | <u>684,810</u>       | <u>661,380</u>  |
| <br>Total - Student Services (40):   |                   |                    |                      |                 |
| Salaries - Supporting                | 97,767            | 100,790            | 100,790              | 91,060          |
| Salaries - Students                  | 0                 | 0                  | 0                    | 1,000           |
| Salaries - Professional              | 277,184           | 287,130            | 287,130              | 283,510         |
| Employee Benefits                    | 164,365           | 147,470            | 159,760              | 183,780         |
| Travel                               | 28,405            | 34,450             | 35,800               | 33,270          |
| Operating Expense                    | 69,496            | 143,450            | 100,050              | 68,760          |
| Department Revenues                  | 2,139             | 1,090              | 1,280                | 0               |
| Total                                | <u>639,356</u>    | <u>714,380</u>     | <u>684,810</u>       | <u>661,380</u>  |
| <br>Institutional Support (45)       |                   |                    |                      |                 |
| Institutional Support (450)          |                   |                    |                      |                 |

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|                                                | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|------------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| COP Graduation Expense (36380)                 |                   |                    |                      |                 |
| Operating Expenses                             | 11,484            | 7,750              | 16,250               | 18,340          |
| Department Revenues                            | 1,857             | 50                 | 240                  | 0               |
| Total - COP Graduation Expense (36380):        | <u>13,341</u>     | <u>7,800</u>       | <u>16,490</u>        | <u>18,340</u>   |
| Pro Rata Administrative Costs (36425)          |                   |                    |                      |                 |
| Operating Expenses                             | 0                 | 0                  | 19,540               | 0               |
| Department Revenues                            | 327,880           | 327,880            | 327,880              | 347,420         |
| Total - Pro Rata Administrative Costs (36425): | <u>327,880</u>    | <u>327,880</u>     | <u>347,420</u>       | <u>347,420</u>  |
| Communications and Engagement (36460)          |                   |                    |                      |                 |
| Salaries - Professional                        | 0                 | 56,310             | 56,310               | 55,370          |
| Employee Benefits                              | 0                 | 16,500             | 30,500               | 27,690          |
| Travel                                         | 1,043             | 2,000              | 2,000                | 3,000           |
| Operating Expenses                             | 106,026           | 85,580             | 104,370              | 116,500         |
| Department Revenues                            | 800               | 0                  | 1,210                | 0               |
| Total - Communications and Engagement (36460): | <u>107,869</u>    | <u>160,390</u>     | <u>194,390</u>       | <u>202,560</u>  |
| Development (36475)                            |                   |                    |                      |                 |
| Salaries - Professional                        | 0                 | 18,450             | 17,950               | 6,000           |
| Employee Benefits                              | 0                 | 5,660              | 5,660                | 1,800           |
| Travel                                         | 489               | 1,000              | 1,000                | 500             |
| Operating Expenses                             | 2,728             | 3,500              | 3,410                | 5,500           |
| Department Revenues                            | 103               | 0                  | 90                   | 0               |
| Total - Development (36475):                   | <u>3,320</u>      | <u>28,610</u>      | <u>28,110</u>        | <u>13,800</u>   |

ETSU  
Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
July Budget 2020-21

|                                                   | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|---------------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Audit Costs COP (36480)                           |                   |                    |                      |                 |
| Operating Expenses                                | 0                 | 1,200              | 1,200                | 0               |
| Total - Audit Costs COP (36480):                  | <u>0</u>          | <u>1,200</u>       | <u>1,200</u>         | <u>0</u>        |
| Common Exp Institutional Support (36508)          |                   |                    |                      |                 |
| Salaries - Professional                           | 0                 | 850                | 850                  | 0               |
| Employee Benefits                                 | 0                 | 0                  | 0                    | 450             |
| Operating Expenses                                | 0                 | 83,080             | 11,860               | 0               |
| Department Revenues                               | 0                 | 0                  | 13,180               | 13,180          |
| Total - Common Exp Institutional Support (36508): | <u>0</u>          | <u>83,930</u>      | <u>25,890</u>        | <u>13,630</u>   |
| Total - Institutional Support (450):              |                   |                    |                      |                 |
| Salaries - Professional                           | 0                 | 75,610             | 75,110               | 61,370          |
| Employee Benefits                                 | 0                 | 22,160             | 36,160               | 29,940          |
| Travel                                            | 1,532             | 3,000              | 3,000                | 3,500           |
| Operating Expenses                                | 120,238           | 181,110            | 156,630              | 140,340         |
| Department Revenues                               | 330,640           | 327,930            | 342,600              | 360,600         |
| Total                                             | <u>452,410</u>    | <u>609,810</u>     | <u>613,500</u>       | <u>595,750</u>  |



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Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
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|                                       | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|---------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Total - Institutional Support (45):   |                   |                    |                      |                 |
| Salaries - Professional               | 0                 | 75,610             | 75,110               | 61,370          |
| Employee Benefits                     | 0                 | 22,160             | 36,160               | 29,940          |
| Travel                                | 1,532             | 3,000              | 3,000                | 3,500           |
| Operating Expense                     | 120,238           | 181,110            | 156,630              | 140,340         |
| Department Revenues                   | 330,640           | 327,930            | 342,600              | 360,600         |
| Total                                 | 452,410           | 609,810            | 613,500              | 595,750         |
| Physical Plant (50)                   |                   |                    |                      |                 |
| Physical Plant (500)                  |                   |                    |                      |                 |
| Building Maintenance (36525)          |                   |                    |                      |                 |
| Operating Expenses                    | 6,940             | 27,330             | 27,330               | 0               |
| Department Revenues                   | 174,840           | 170,340            | 180,850              | 182,000         |
| Total - Building Maintenance (36525): | 181,780           | 197,670            | 208,180              | 182,000         |
| Custodial (36550)                     |                   |                    |                      |                 |
| Salaries - Supporting                 | 42,910            | 65,900             | 65,100               | 43,570          |
| Employee Benefits                     | 32,706            | 49,400             | 49,400               | 33,120          |
| Operating Expenses                    | 3,924             | 7,420              | 7,420                | 4,000           |
| Total - Custodial (36550):            | 79,540            | 122,720            | 121,920              | 80,690          |
| Utilities (36575)                     |                   |                    |                      |                 |
| Operating Expenses                    | 225,840           | 225,840            | 225,840              | 225,840         |
| Total - Utilities (36575):            | 225,840           | 225,840            | 225,840              | 225,840         |

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Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
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|                                       | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|---------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Physical Plant Pool (36579)           |                   |                    |                      |                 |
| Salaries - Supporting                 | 0                 | 20,210             | 1,210                | 0               |
| Employee Benefits                     | 1,884             | 330                | 3,130                | 6,020           |
| Operating Expenses                    | 0                 | 81,290             | 98,290               | 0               |
| Total - Physical Plant Pool (36579):  | <u>1,884</u>      | <u>101,830</u>     | <u>102,630</u>       | <u>6,020</u>    |
| <br>Total - Physical Plant (500):     |                   |                    |                      |                 |
| Salaries - Supporting                 | 42,910            | 86,110             | 66,310               | 43,570          |
| Employee Benefits                     | 34,590            | 49,730             | 52,530               | 39,140          |
| Operating Expenses                    | 236,704           | 341,880            | 358,880              | 229,840         |
| Department Revenues                   | 174,840           | 170,340            | 180,850              | 182,000         |
| Total                                 | <u>489,044</u>    | <u>648,060</u>     | <u>658,570</u>       | <u>494,550</u>  |
| <br>Total - Physical Plant (50):      |                   |                    |                      |                 |
| Salaries - Supporting                 | 42,910            | 86,110             | 66,310               | 43,570          |
| Employee Benefits                     | 34,590            | 49,730             | 52,530               | 39,140          |
| Operating Expense                     | 236,704           | 341,880            | 358,880              | 229,840         |
| Department Revenues                   | 174,840           | 170,340            | 180,850              | 182,000         |
| Total                                 | <u>489,044</u>    | <u>648,060</u>     | <u>658,570</u>       | <u>494,550</u>  |
| <br>Scholarships and Fellowships (55) |                   |                    |                      |                 |
| Scholarships and Fellowships (550)    |                   |                    |                      |                 |

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Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
July Budget 2020-21

|                                             | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|---------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| COP Residents (36080)                       |                   |                    |                      |                 |
| Operating Expenses                          | 23,956            | 0                  | 0                    | 0               |
| Total - COP Residents (36080):              | <u>23,956</u>     | <u>0</u>           | <u>0</u>             | <u>0</u>        |
| COP Residents Schol (36081)                 |                   |                    |                      |                 |
| Operating Expenses                          | 0                 | 0                  | 27,000               | 13,000          |
| Total - COP Residents Schol (36081):        | <u>0</u>          | <u>0</u>           | <u>27,000</u>        | <u>13,000</u>   |
| COP Scholarships (36600)                    |                   |                    |                      |                 |
| Operating Expenses                          | 457,406           | 467,600            | 502,660              | 403,000         |
| Total - COP Scholarships (36600):           | <u>457,406</u>    | <u>467,600</u>     | <u>502,660</u>       | <u>403,000</u>  |
| Total - Scholarships and Fellowships (550): |                   |                    |                      |                 |
| Operating Expenses                          | 481,362           | 467,600            | 529,660              | 416,000         |
| Total                                       | <u>481,362</u>    | <u>467,600</u>     | <u>529,660</u>       | <u>416,000</u>  |
| Total - Scholarships and Fellowships (55):  |                   |                    |                      |                 |
| Operating Expense                           | 481,362           | 467,600            | 529,660              | 416,000         |
| Total                                       | <u>481,362</u>    | <u>467,600</u>     | <u>529,660</u>       | <u>416,000</u>  |

ETSU  
Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
July Budget 2020-21

|                              | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|------------------------------|-------------------|--------------------|----------------------|-----------------|
| Total Education and General  |                   |                    |                      |                 |
| Salaries - Administrative    | 382,440           | 397,810            | 397,810              | 319,550         |
| Salaries - Academic          | 3,958,827         | 4,180,200          | 4,324,720            | 4,232,490       |
| Salaries - Supporting        | 452,671           | 545,160            | 525,600              | 475,240         |
| Salaries - Students          | 25                | 0                  | 0                    | 1,000           |
| Salaries - Medical Residents | 191,575           | 204,760            | 204,760              | 204,750         |
| Salaries - Professional      | 642,315           | 830,990            | 822,470              | 724,160         |
| Employee Benefits            | 1,754,339         | 1,824,180          | 1,967,600            | 2,055,670       |
| Travel                       | 140,978           | 180,610            | 185,060              | 144,040         |
| Operating Expense            | 1,787,390         | 3,776,110          | 3,496,080            | 2,034,070       |
| Capital Outlay               | 8,767             | 31,170             | 36,170               | 0               |
| Department Revenues          | 561,289           | 544,310            | 579,410              | 542,600         |
| Total                        | 9,880,616         | 12,515,300         | 12,539,680           | 10,733,570      |

ETSU  
Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
July Budget 2020-21

|                                                            | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21   |
|------------------------------------------------------------|-------------------|--------------------|----------------------|-------------------|
| E & G Transfers                                            |                   |                    |                      |                   |
| Mandatory Transfers                                        |                   |                    |                      |                   |
| Retirement of Indebtedness                                 | 661,000           | 661,000            | 661,000              | 661,000           |
| <br>Total E & G Mandatory Transfers:                       | <u>661,000</u>    | <u>661,000</u>     | <u>661,000</u>       | <u>661,000</u>    |
| <br>Non-Mandatory Transfers                                |                   |                    |                      |                   |
| Transfers to Unexpended Plant                              | 36,635            | 38,300             | 35,870               | 35,140            |
| Transfers from Renew and Replace                           | 0                 | 0                  | 0                    | -390,450          |
| <br>Total E & G Non-Mandatory Transfers:                   | <u>36,635</u>     | <u>38,300</u>      | <u>35,870</u>        | <u>-355,310</u>   |
| <br><br>Total E & G Transfers                              | <u>697,635</u>    | <u>699,300</u>     | <u>696,870</u>       | <u>305,690</u>    |
| <br>Total Education and General (Expenditures & Transfers) |                   |                    |                      |                   |
| Salaries - Administrative                                  | 382,440           | 397,810            | 397,810              | 319,550           |
| Salaries - Academic                                        | 3,958,827         | 4,180,200          | 4,324,720            | 4,232,490         |
| Salaries - Supporting                                      | 452,671           | 545,160            | 525,600              | 475,240           |
| Salaries - Students                                        | 25                | 0                  | 0                    | 1,000             |
| Salaries - Medical Residents                               | 191,575           | 204,760            | 204,760              | 204,750           |
| Salaries - Professional                                    | 642,315           | 830,990            | 822,470              | 724,160           |
| Employee Benefits                                          | 1,754,339         | 1,824,180          | 1,967,600            | 2,055,670         |
| Travel                                                     | 140,978           | 180,610            | 185,060              | 144,040           |
| Operating Expense                                          | 1,787,390         | 3,776,110          | 3,496,080            | 2,034,070         |
| Capital Outlay                                             | 8,767             | 31,170             | 36,170               | 0                 |
| Department Revenues                                        | 561,289           | 544,310            | 579,410              | 542,600           |
| E & G Transfers                                            | 697,635           | 699,300            | 696,870              | 305,690           |
| <br>Total                                                  | <u>10,578,251</u> | <u>13,214,600</u>  | <u>13,236,550</u>    | <u>11,039,260</u> |

ETSU  
Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
July Budget 2020-21

|                                        | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|----------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Auxiliaries                            |                   |                    |                      |                 |
| Auxiliary Expenditures                 |                   |                    |                      |                 |
| Auxiliary Enterprises (710)            |                   |                    |                      |                 |
| Auxiliary Mandatory Transfers (720)    |                   |                    |                      |                 |
| Auxiliary Nonmandatory Transfers (730) |                   |                    |                      |                 |
| <br>Total Auxiliary Expenditures       |                   |                    |                      |                 |

ETSU  
Unrestricted Detailed Budget Proposals - Current Fund Expenditures  
July Budget 2020-21

|                                                        | Actual<br>2018-19 | October<br>2019-20 | Estimated<br>2019-20 | July<br>2020-21 |
|--------------------------------------------------------|-------------------|--------------------|----------------------|-----------------|
| Auxiliary Transfers                                    |                   |                    |                      |                 |
| Mandatory Transfers                                    |                   |                    |                      |                 |
|                                                        |                   |                    |                      |                 |
| Total Auxiliary Mandatory Transfers:                   | 0                 | 0                  | 0                    | 0               |
|                                                        |                   |                    |                      |                 |
| Non-Mandatory Transfers                                |                   |                    |                      |                 |
|                                                        |                   |                    |                      |                 |
| Total Auxiliary Non-Mandatory Transfers:               | 0                 | 0                  | 0                    | 0               |
|                                                        |                   |                    |                      |                 |
| Total Auxiliary Transfers                              | 0                 | 0                  | 0                    | 0               |
|                                                        |                   |                    |                      |                 |
| Total Auxiliary Enterprises (Expenditures & Transfers) |                   |                    |                      |                 |
|                                                        |                   |                    |                      |                 |
| Total Unrestricted                                     |                   |                    |                      |                 |
| Salaries - Administrative                              | 382,440           | 397,810            | 397,810              | 319,550         |
| Salaries - Academic                                    | 3,958,827         | 4,180,200          | 4,324,720            | 4,232,490       |
| Salaries - Supporting                                  | 452,671           | 545,160            | 525,600              | 475,240         |
| Salaries - Students                                    | 25                | 0                  | 0                    | 1,000           |
| Salaries - Medical Residents                           | 191,575           | 204,760            | 204,760              | 204,750         |
| Salaries - Professional                                | 642,315           | 830,990            | 822,470              | 724,160         |
| Employee Benefits                                      | 1,754,339         | 1,824,180          | 1,967,600            | 2,055,670       |
| Travel                                                 | 140,978           | 180,610            | 185,060              | 144,040         |
| Operating Expenses                                     | 1,787,390         | 3,776,110          | 3,496,080            | 2,034,070       |
| Capital Outlay                                         | 8,767             | 31,170             | 36,170               | 0               |
| Department Revenues                                    | 561,289           | 544,310            | 579,410              | 542,600         |
| E & G Transfers and Auxiliary Transfers                | 697,635           | 699,300            | 696,870              | 305,690         |
|                                                        |                   |                    |                      |                 |
| Total                                                  | 10,578,251        | 13,214,600         | 13,236,550           | 11,039,260      |

ETSU  
Summary of Restricted Current Funds Available and Applied  
July Budget 2020-21

|                                   | Actual<br>2018-19<br>----- | October<br>Budget<br>2019-20<br>----- | Estimated<br>Budget<br>2019-20<br>----- | % Change<br>Estimated<br>Over<br>Actual<br>----- | July<br>Budget<br>2020-21<br>----- | % Change<br>July<br>Over<br>Estimated<br>----- |
|-----------------------------------|----------------------------|---------------------------------------|-----------------------------------------|--------------------------------------------------|------------------------------------|------------------------------------------------|
| Restricted Revenues               |                            |                                       |                                         |                                                  |                                    |                                                |
| 9005 Federal Grants and Contracts | 0                          | 50,000                                | 50,000                                  | 0.00                                             | 40,000                             | -20.00                                         |
| 9035 State Grants and Contracts   | 96,249                     | 23,500                                | 23,500                                  | -75.58                                           | 20,000                             | -14.89                                         |
| 9045 Private Grants & Contracts   | 187,992                    | 14,400                                | 14,400                                  | -92.34                                           | 10,000                             | -30.56                                         |
| Total Restricted Revenues         | 284,241                    | 87,900                                | 87,900                                  | -69.08                                           | 70,000                             | -20.36                                         |
| Restricted Expenditures           |                            |                                       |                                         |                                                  |                                    |                                                |
| 9205 Instruction                  | 36,265                     | 50,000                                | 50,000                                  | 37.87                                            | 40,000                             | -20.00                                         |
| 9210 Research                     | 20,006                     | 12,400                                | 12,400                                  | -38.02                                           | 12,000                             | -3.23                                          |
| 9215 Public Service               | 104,085                    | 0                                     | 0                                       | -100.00                                          | 0                                  | 0.00                                           |
| 9240 Scholarships and Fellowships | 87,750                     | 23,400                                | 23,400                                  | -73.33                                           | 18,000                             | -23.08                                         |
| Total Restricted Expenditures     | 248,106                    | 85,800                                | 85,800                                  | -65.42                                           | 70,000                             | -18.41                                         |